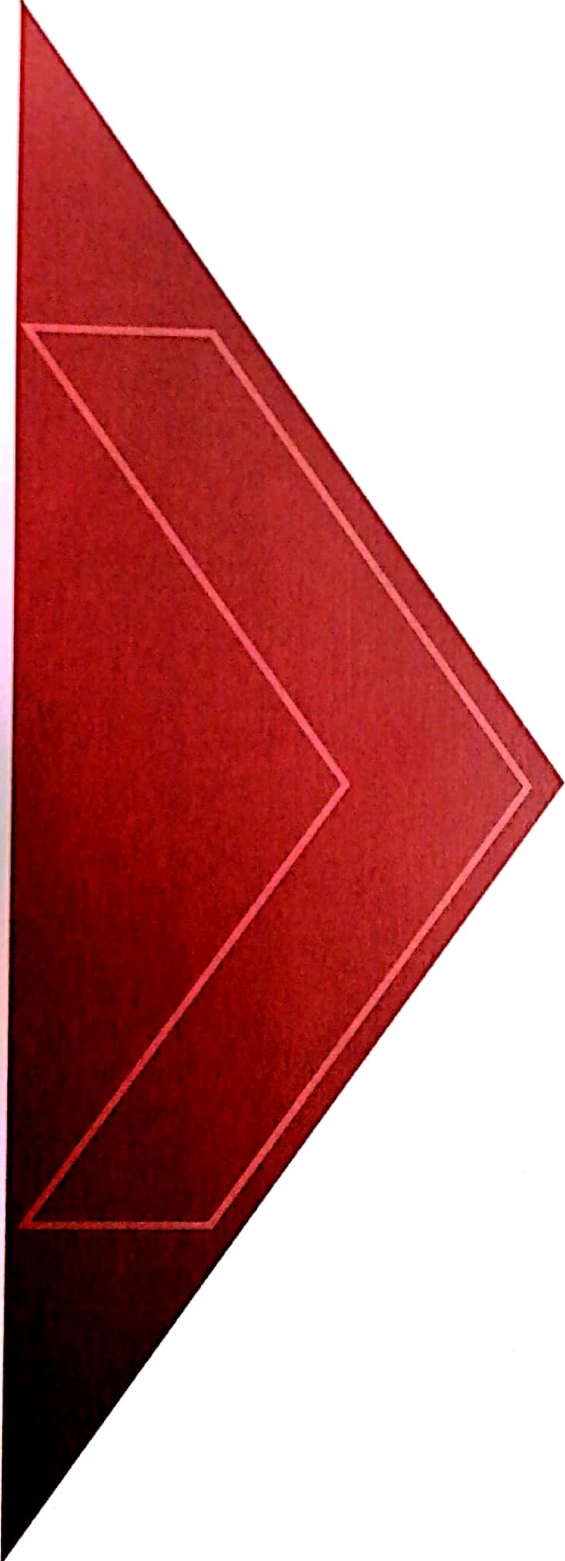




**NASIR JAVAID MAQSOOD IMRAN**  
Chartered Accountants

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Rafi Securities (Private) Limited  
Financial Statements  
For the year ended June 30, 2021





# RAFI SECURITIES (PRIVATE) LIMITED

TREC HOLDER :  
Pakistan Stock Exchange Limited

## DIRECTORS' REPORT

On behalf of the Board of Directors of the Company, I am pleased to present our report together with the audited financial statement of the Company for the year June 30, 2021.

### Performance Overview

The following depicts the Company's performance in the current year.

	Rupees
Operating revenue	134,633,325
Operating expenses	(61,521,312)
Operating profit	<u>73,112,013</u>
Other charges	-
Other income	5,648,898
Profit before taxation	<u>78,760,910</u>
Taxation	(9,460,596)
Profit after taxation	<u><u>69,300,314</u></u>

### Earnings per share

Earnings per share for the year ended 30th June 2021 was Rs. **6.93**

### Capital Market Review & Outlook

People interest in the capital market of Pakistan has increased over the time and this year, the Company has opened 250 new accounts. Pakistan's equities market performance remained extremely volatile during the year under review influenced by various domestic and exogenous factors. Aggressive measures by the Government of Pakistan and the State Bank of Pakistan to counter negative economic impacts of the pandemic and the subsequent lockdown including reduction in interest rates and the construction package regained momentum and the KSE100 Index closed the year at 47,356. Moreover, lower inflation and interest rates are likely to keep the equities market in limelight with improved earnings growth outlook.

### Dividend:

The Directors do not recommended any dividend during the year due to cash flow requirement during next financial year.

### External Auditors

The retiring auditors, M/s. Nasir Javaid Maqsood Imran., Chartered Accountants, being eligible, have offered themselves for reappointment

Dated. **27 SEP 2021**

Director

Chief Executive

### CORPORATE OFFICE

Plot # 1004, 10th Floor,  
Tahim Tower,  
Chundrigar Road,  
Karachi-74000, Pakistan  
Phone : (92 21) 111-159-111  
Fax : 03-111-159-111  
Mobile : 0337-3159159

### PSX OFFICE

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Stock Exchange Building,  
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E-mail : [info@rafionline.com](mailto:info@rafionline.com) Website : [www.rafionline.com](http://www.rafionline.com)





## INDEPENDENT AUDITOR'S REPORT

To the members of Rafi Securities (Private) Limited

Report on the Audit of the Financial Statements

### Opinion

We have audited the annexed financial statements of **Rafi Securities (Private) Limited (the Company)**, which comprise the statement of financial position as at **June 30, 2021** and the statement of profit or loss and other comprehensive income, the statement of changes in equity, the statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and other explanatory information, and we state that we have obtained all the information and explanation which, to the best of our knowledge and belief, were necessary for the purpose of the audit.

In our opinion and to the best of our information and according to the explanations given to us, the statement of financial position, statement of profit or loss and other comprehensive income, the statement of changes in equity and the statement of cash flows together with the notes forming part thereof conform with the accounting and reporting standards as applicable in Pakistan and give the information required by the Companies Act, 2017 (XIX of 2017), in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at **June 30, 2021** and of the loss and other comprehensive loss, the changes in equity and its cash flows for the year then ended.

### Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) as applicable in Pakistan. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' *Code of Ethics for Professional Accountants* as adopted by the Institute of Chartered Accountants of Pakistan (the Code) and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Offices also at:

**LAHORE:** 3RD FLOOR, PACE TOWER, PLOT NO. 27, BLOCK-H, GULBERG 2, LAHORE.  
Tel: +92(0)42-35754821-22 E-mail: nasirgulzar@njmi.net

**ISLAMABAD:** OFFICE # 17, 2ND FLOOR, HILL VIEW PLAZA, ABOVE FRESKO SWEETS,  
BLUE AREA JINNAH AVENUE, ISLAMABAD.  
Tel: + 92 (51) 2228138 Fax: + 92 (51) 2228139 E-mail: islamabadoffice@njmi.net



### **Information Other than the Financial Statements and Auditor's Report Thereon**

Management is responsible for the other information. The other information comprises the directors' report but does not include the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

### **Responsibilities of Management and Board of Directors for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with the accounting and reporting standards as applicable in Pakistan and the requirements of Companies Act, 2017(XIX of 2017) and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Board of directors are responsible for overseeing the Company's financial reporting process.

### **Auditor's Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatements, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs as applicable in Pakistan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs as applicable in Pakistan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

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- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal controls relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the board of directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

#### **Report on Other Legal and Regulatory Requirements**

Based on our audit, we further report that in our opinion:

- a) proper books of accounts have been kept by the Company as required by the Companies Act, 2017 (XIX of 2017);
- b) the statement of financial position, the statement of profit or loss and other comprehensive income, the statement of changes in equity and the statement of cash flows together with the notes thereon have been drawn up in conformity with the Companies Act, 2017 (XIX of 2017) and are in agreement with the books of account and returns;

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- c) investments made, expenditure incurred and guarantees extended during the year were for the purpose of the Company's business; and
- d) no zakat was deductible at source under the Zakat and Ushr Ordinance, 1980.

The engagement partner on the audit resulting in this independent auditor's report is Mohammad Javaid Qasim.


Dated:  
Karachi

**27 SEP 2021**

NASIR JAVAID MAQSOOD IMRAN  
Chartered Accountants



**RAFI SECURITIES (PRIVATE) LIMITED**  
**STATEMENT OF FINANCIAL POSITION**  
**AS AT JUNE 30, 2021**

	Note	Rupees 2021	Rupees 2020
<b>ASSETS</b>			
<b>NON-CURRENT ASSETS</b>			
Property & equipment	4	3,981,698	555,350
Intangible assets	5	2,825,955	2,839,359
Long term advances & deposits	6	4,750,000	4,750,000
		11,557,653	8,144,709
<b>CURRENT ASSETS</b>			
Trade receivables	7	145,605,312	130,048,047
Advances, deposits, pre-payments & other receivables	8	38,927,581	39,503,920
Short term investment	9	174,525,121	118,240,707
Bank balances	10	25,966,787	12,115,549
		385,024,801	299,908,222
<b>TOTAL ASSETS</b>		<b>396,582,453</b>	<b>308,052,931</b>
<b>EQUITY AND LIABILITIES</b>			
<b>CAPITAL AND RESERVES</b>			
Authorized Capital			
10,000,000 (2020: 10,000,000) ordinary shares of Rs. 10/- each		100,000,000	100,000,000
Issued, subscribed and paid-up capital			
Reserves	11	100,000,000	100,000,000
		150,875,089	71,880,357
		250,875,089	171,880,357
<b>LIABILITIES</b>			
<b>CURRENT LIABILITIES</b>			
Short term borrowings - secured	12	92,334,572	120,842,756
Trade payables		25,151,037	11,907,068
Accrued expenses & other liabilities	13	28,221,755	3,422,750
		145,707,364	136,172,575
<b>CONTINGENCIES AND COMMITMENTS</b>	14	-	-
<b>TOTAL EQUITY AND LIABILITIES</b>		<b>396,582,453</b>	<b>308,052,931</b>

*The annexed notes from 1 to 32 form an integral part of these financial statements.*

  
Chief Executive

  
Director

**RAFI SECURITIES (PRIVATE) LIMITED**  
**STATEMENT OF PROFIT OR LOSS**  
**FOR THE YEAR ENDED JUNE 30, 2021**

Note	Rupees 2021	Rupees 2020
<b>REVENUE</b>		
	Operating revenue	
15	74,813,960	30,655,894
	41,218,800	(22,097,443)
	18,600,564	25,511,756
	<b>134,633,325</b>	<b>34,070,208</b>
	Administrative and operating expenses	
16	(50,662,238)	(28,398,766)
17	(10,859,073)	(20,379,671)
	<b>(61,521,312)</b>	<b>(48,778,437)</b>
	<b>73,112,013</b>	<b>(14,708,229)</b>
	Operating profit / (loss)	
	Other income	
18	5,648,898	3,650,027
	Profit / (loss) before taxation	
	78,760,910	(11,058,203)
	Taxation	
19	(9,460,596)	(1,097,643)
	Profit / (loss) after taxation	
	<b>69,300,314</b>	<b>(12,155,846)</b>
	Earnings / (loss) per share - basic and diluted	
20	<b>6.93</b>	<b>(1.22)</b>

*The annexed notes from 1 to 32 form an integral part of these financial statements.*

  
Chief Executive

  
Director



**RAFI SECURITIES (PRIVATE) LIMITED**  
**STATEMENT OF COMPREHENSIVE INCOME**  
**FOR THE YEAR ENDED JUNE 30, 2021**

Note	Rupees 2021	Rupees 2020
Profit / (loss) after taxation	69,300,314	(12,155,846)
<b><u>Other comprehensive loss for the year</u></b>		
<b>Items that will not be reclassified to statement of profit or loss subsequently</b>		
Unrealised loss on remeasurement of investment - At fair value - through other comprehensive income	-	(3,351,701)
<b>Total comprehensive income / (loss) for the year</b>	<b>69,300,314</b>	<b>(15,507,547)</b>

*The annexed notes from 1 to 32 form an integral part of these financial statements.*

  
Chief Executive

  
Director

**RAFI SECURITIES (PRIVATE) LIMITED**  
**STATEMENT OF CASH FLOWS**  
**FOR THE YEAR ENDED JUNE 30, 2021**

Note	Rupees 2021	Rupees 2020
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Profit / (loss) before taxation	78,760,910	(11,058,203)
<b>Add / (less) : Items not involved in movement of fund:</b>		
Depreciation	702,653	98,003
Capital (gain) / loss on sale of securities	(41,218,800)	22,097,443
Unrealised gain on remeasurement of investment at fair value - through profit or loss	(18,600,564)	(25,511,756)
Amortisation on software	13,404	15,769
Finance costs	10,859,073	20,379,671
	(48,244,235)	17,079,130
<b>Net cash generated from operating activities before working capital changes</b>	<b>30,516,676</b>	<b>6,020,927</b>
<b>Net change in working capital</b>	<b>(a) 5,107,242</b>	<b>47,933,804</b>
Finance costs paid	(11,034,997)	(21,943,267)
Taxes paid	(2,297,763)	(724,735)
<b>Net cash generated from operating activities</b>	<b>22,291,158</b>	<b>31,286,729</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Acquisition of property and equipment	(4,129,000)	-
<b>Net cash used in investing activities</b>	<b>(4,129,000)</b>	<b>-</b>
<b>Net increase / (decrease) in cash and cash equivalents</b>	<b>18,162,158</b>	<b>31,286,729</b>
Cash and cash equivalent at beginning of the year	(13,032,079)	(44,318,808)
<b>Cash and cash equivalent at end of the year</b>	<b>21 5,130,079</b>	<b>(13,032,079)</b>
<b>(a) Statement of change in working capital</b>		
<b>Decrease / (increase) in current assets</b>		
Trade receivables	(15,557,265)	18,484,746
Advances, deposits, pre-payments & other receivables	(6,586,495)	13,295,201
Short term investments	13,581,215	10,700,518
	(8,562,544)	42,480,465
<b>Increase / (decrease) in current liabilities</b>		
Short term borrowings	(24,197,263)	3,155,535
Trade payables	13,243,969	1,538,551
Accrued expenses & other liabilities	24,623,081	759,252
	13,669,787	5,453,337
<b>Net change in working capital</b>	<b>5,107,242</b>	<b>47,933,804</b>

The annexed notes from 1 to 32 form an integral part of these financial statements.

  
**Chief Executive**

  
**Director**



**RAFI SECURITIES (PRIVATE) LIMITED**  
**STATEMENT OF CHANGES IN EQUITY**  
**FOR THE YEAR ENDED JUNE 30, 2021**

	<i>Reserves</i>				<i>Total</i>
	<i>Issued, subscribed &amp; paid up capital</i>	<i>Unappropriated profit</i>	<i>Unrealised gain on remeasurement of investment at fair value-through other comprehensive income</i>	<i>Sub Total</i>	
	<i>Rupees</i>	<i>Rupees</i>	<i>Rupees</i>	<i>Rupees</i>	
Balance as at June 30, 2019	100,000,000	77,271,470	10,116,434	87,387,904	187,387,904
Loss for the year	-	(12,155,846)	-	(12,155,846)	(12,155,846)
Loss on remeasurement of investment at fair value - through other comprehensive income	-	-	(3,351,701)	(3,351,701)	(3,351,701)
Balance as at June 30, 2020	100,000,000	65,115,624	6,764,733	71,880,357	171,880,357
Profit for the year	-	69,300,314	-	69,300,314	69,300,314
<i>Other comprehensive</i>					
Realised gain on sale of securities	-	-	9,694,418	9,694,418	9,694,418
Reclassification due to sale of investment held at fair value through OCI	-	16,459,151	(16,459,151)	-	-
Balance as at June 30, 2021	100,000,000	150,875,089	-	150,875,089	250,875,089

The annexed notes from 1 to 32 form an integral part of these financial statements.

  
Chief Executive

  
Director

**RAFI SECURITIES (PRIVATE) LIMITED**  
**NOTES TO THE ACCOUNTS**

**1 CORPORATE AND GENERAL INFORMATION**

**1.1 Legal status and operations**

Rafi Securities (Private) Limited was incorporated vide certificate of incorporation no. K-08348 of 2000-2001 dated 31-05-2001, under the repealed Companies Ordinance, 1984. The registered office of the Company is situated at Room no. 1004, 10th Floor, Al Rahim Tower, I.I. Chundrigar Road, Karachi. The Company is a corporate member of Pakistan Stock Exchange Limited. The principal activity of the Company includes share brokerage, investment advisory and consultancy services, portfolio management, research, etc., and also to earn profit from purchase/sale of shares of public listed companies. The branch office is situated at:

- Room No. 518, 5th floor, Pakistan Stock Exchange Building, Karachi.

**1.2 Impact of COVID-19 pandemic**

A novel strain of corona virus (COVID-19) that first surfaced in China was classified as a pandemic by the World Health Organization on 11 March 2020, impacting countries globally including Pakistan. Government of Pakistan has taken certain measures to reduce the spread of the COVID-19 including lockdown of businesses, suspension of flight operations, intercity movements, cancellation of major events etc. These measures have resulted in an overall economic slowdown and disruptions to various business. The lockdown however excluded companies involved in the business of supplying necessary consumer goods and rendering essential services and as result company's operations were not affected as it fell under the category of essential services. As of the release date of these financial statements, there has been no specifically material quantifiable impact of COVID-19 on the Company's financial condition or results of operations. Consequently, there is no major financial impact of COVID-19 on the carrying amount of assets and liabilities and item of income and expenses.

**2 BASIS OF PREPARATION**

**2.1 Statement of compliance**

These financial statements have been prepared in accordance with the approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of International Financial Reporting Standards for Small and Medium-sized Entities (IFRS for SMEs) issued by IASB and provisions of and directives issued under the Companies Act 2017. In case requirements differ, the provision or directives of the Companies Act, 2017 shall prevail.

**2.2 Basis of measurement**

These financial statements have been prepared under the historical cost convention, except for derivatives and investments. Statement of cash flow has been presented on cash basis.

**2.3 Functional and presentation currency**

Items included in these financial statements are measured using the currency of the primary economic environment in which the Company operates. These financial statements are presented in Pakistani Rupee, which is the Company's functional and presentation currency.

**2.4 Use of estimates and judgments**

The preparation of financial statements in conformity with approved financial reporting standards, as applicable in Pakistan, requires management to make judgments, estimates and assumptions that affect the application of policies and the reported amounts of assets, liabilities, income and expenses.

The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.



**RAFI SECURITIES (PRIVATE) LIMITED**  
**NOTES TO THE ACCOUNTS**

**3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**3.1 Property and equipment**

Items of property, plant and equipment are stated at historical cost less accumulated depreciation and impairment losses, if any. Historical cost includes expenditure that is directly attributable to the acquisition of the asset including borrowing costs.

Where major components of an item of property, plant and equipment have different useful lives, they are accounted for as separate items of property, plant and equipment.

Subsequent costs are included in the carrying amount as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognized. All other repairs and maintenance are charged to the profit and loss account during the year in which they are incurred.

Disposal of an item of property, plant and equipment is recognized when significant risks and rewards incidental to ownership have been transferred. Gains and losses on disposal are determined by comparing the proceeds with the carrying amount and are recognized within 'Other operating expenses/income in the profit and loss account.

Depreciation is charged to profit and loss account applying the reducing balance method. The residual values, useful lives and depreciation methods are reviewed and adjusted, if appropriate, at each reporting date.

Depreciation on additions is charged from the month in which the assets become available for use, while no depreciation is charged in the month of disposal.

**3.2 Intangible assets**

Intangible assets having definite useful life are stated at cost less accumulated amortization and impairment losses, if any however, Intangible assets having indefinite life are stated at cost less impairment losses, if any.

Subsequent cost is capitalized only when it increases the future economic benefits embodied in the specific assets to which it relates. All other expenditure is expensed as incurred.

Amortization is charged to the statement of profit or loss using reducing balance method over the estimated useful lives of intangible assets unless such lives are indefinite. Amortization on additions to intangible assets is charged from the month in which an asset is acquired or capitalized while no amortization is charged in the month in which the asset is disposed off.

All intangible assets with an indefinite useful life are systematically tested for impairment at each reporting date. Where the carrying amount of an asset exceeds its estimated recoverable amount it is written down immediately to its recoverable amount. The carrying amount of other intangible assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exist than the assets recoverable amount is estimated. The recoverable amount is the greater of its value and fair value less cost to sell.

**RAFI SECURITIES (PRIVATE) LIMITED**  
**NOTES TO THE ACCOUNTS**

**3.2.1 Trading Right Entitlement Certificate**

This is stated at cost less impairment, if any. The carrying amount is reviewed at each balance sheet date to assess whether it is in excess of its recoverable amount, and where the carrying value exceeds estimated recoverable amount, it is written down to its estimated recoverable amount.

**3.2.2 Pakistan Mercantile Exchange - Membership card**

Membership card represents corporate membership of Pakistan Mercantile Exchange with indefinite useful life. This is stated at cost less impairment, if any. The carrying amount is reviewed at each balance sheet date to assess whether this is in excess of its recoverable amount, and where the carrying value exceeds estimated recoverable amount, this is written down to its estimated recoverable amount.

**3.2.3 Computer software**

Expenditure incurred to acquire identifiable computer software and having probable economic benefits exceeding the cost beyond one year, is recognized as an intangible asset. Such expenditure includes the purchase cost of software (license fee) and related overhead cost.

Costs associated with maintaining computer software programs are recognized as an expense when incurred.

Computer software and license costs are stated at cost less accumulated amortization and any identified impairment loss and amortized through reducing balance method.

**3.3 Investment property**

Property that is held for long-term rental yields or for capital appreciation or for both, but not for sale in the ordinary course of business, use in the supply of services or for administrative purposes, is classified as investment property. Investment property is initially measured at its cost, including related transaction costs and borrowing costs, if any.

Subsequent expenditure is capitalized to the asset's carrying amount only when it is probable that future economic benefits associated with the expenditure will flow to the Company and the cost of the item can be measured reliably. All other repairs and maintenance costs are expenses when incurred.

**3.4 Financial Instruments**

**3.4.1 Initial Measurement of financial assets**

The Company classifies its financial assets in to following three categories:

- fair value through other comprehensive income (FVOCI)
- fair value through profit or loss (FVTPL), and
- measured at amortized cost.

A financial asset is initially measured at fair value plus, for an item not at FVTPL, transaction costs that are directly attributable to its applicable.

**RAFI SECURITIES (PRIVATE) LIMITED**  
**NOTES TO THE ACCOUNTS**

**Subsequent Measurement**

Debt Investments at FVOCI	These assets are subsequently measured at fair value. Interest / markup income calculated using the effective interest method, foreign exchange gains and losses and impairment are recognized in the statement of profit or loss. Other net gains and losses are recognized in other comprehensive income. On de-recognition, gains and losses accumulated in other comprehensive income are reclassified the statement of profit or loss account.
Equity Investments at FVOCI	These assets are subsequently measured at fair value. Dividends are recognized as income in the statement of profit or loss unless the dividend clearly represents a recovery of part of the cost of the investment. Other net gains and losses are recognized in other comprehensive income and are never reclassified to the statement of profit or loss account.
Financial assets at FVTPL	These assets are subsequently measured at fair value. Net gains and losses, including any interest / markup or dividend income, are recognized in statement profit or loss account.
Financial assets measured at amortized cost	These assets are subsequently measured at authorized cost using the effective interest method. The amortized cost is reduced by impairment losses. Interest / markup income, foreign exchange gains and losses and impairment are recognized in the statement of profit or loss account.

**3.4.2 Financial liabilities**

Financial liabilities are classified as measured at amortized cost or 'At Fair Value - Through Profit or Loss' (FVTPL). A financial liability is classified as at FVTPL if it is classified as held for trading, it is a derivative or it is designated as such on initial recognition. Financial liabilities at FVTPL are measured at fair value and net gains and losses, including any interest expense, are recognized in the statement of profit or loss.

Other financial liabilities are subsequently measured at amortized cost using the effective interest method. Interest expense and foreign exchange gains and losses are recognized in the statement of profit or loss. Any gain or loss on de-recognition is also recognized in the statement of profit or loss.

Financial liabilities are derecognized when the contractual obligations are discharged or cancelled or have expired or when the financial liability's cash flows have been substantially modified.

**3.5 Impairment**

**3.5.1 Financial assets**

The Company recognises loss allowances for Expected Credit Losses (ECLs) in respect of financial assets measured at amortised cost.

The Company measures loss allowances at an amount equal to lifetime ECLs, except for the following, which are measured at 12-month ECLs:



**RAFI SECURITIES (PRIVATE) LIMITED**  
**NOTES TO THE ACCOUNTS**

- debt securities that are determined to have low credit risk at the reporting date; and
- other debt securities and bank balance for which credit risk (i.e. the risk of default occurring over the expected life of the financial instrument) has not increased significantly since initial recognition.

Loss allowances for trade receivables are always measured at an amount equal to lifetime ECLs.

When determining whether the credit risk of a financial asset has increased significantly since initial recognition and when estimating ECLs, the Company considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and qualitative information and analysis, based on the Company's historical experience and informed credit assessment and including forward-looking information.

The Company assumes that the credit risk on a financial assets has increased significantly if it is more than past due for a reasonable period of time. Lifetime ECLs are the ECLs that result from all possible default events over the expected life of a financial instrument. 12-month ECLs are the portion of ECLs that result from default events that are possible within the 12 months after the reporting date (or a shorter period if the expected life of the instrument is less than 12 months). The maximum period considered when estimating ECLs is the maximum contractual period over which the Company is exposed to credit risk.

Loss allowances for financial assets measured at amortised cost are deducted from the gross carrying amount of the assets.

The gross carrying amount of a financial asset is written off when the Company has no reasonable expectations of recovering of a financial asset in its entirety or a portion thereof. The Company individually makes an assessment with respect to the timing and amount of write-off based on whether there is a reasonable expectation of recovery. The Company expects no significant recovery from the amount written off. However, financial assets that are written off could still be subject to enforcement activities in order to comply with the Company's procedures for recovery of amounts due.

### **3.5.2 Impairment of non-financial assets**

The carrying amount of the Company's non-financial assets are reviewed at each reporting date to determine whether there is any objective evidence that an assets or group of assets may be impaired. If any such evidence exists, the asset's or group of assets' recoverable amount is estimated. An impairment loss is recognized whenever the carrying amount of an asset exceeds its recoverable amount. Recoverable amount is the higher of value in use and fair value less cost to sell. Impairment losses are recognized to the statement of profit or loss.

## **3.6 Derecognition**

### **3.6.1 Financial assets**

The Company derecognises financial assets only when the contractual rights to cash flows from the financial assets expire or when it transfer the financial assets and substantially all the associated risks and reward of ownership to another entity. On derecognition of financial assets measured at amortized cost, the difference between the assets carrying value and the sum of the consideration received and receivable recognised in statement of profit or loss. In addition, on derecognition of an investment in a debt instrument classified as at FVTOCI, the cumulative gain or loss previously accumulated in the investments revaluation reserve reclassified to statement of profit or loss. In contrast, on derecognition of an investment in equity instrument which the Company has elected on initial recognition to measure at FVTOCI, the cumulative gain or loss previously accumulated in the investments revaluation reserve is not reclassified to statement of profit or loss, but is transferred to statement of changes in equity.

**RAFI SECURITIES (PRIVATE) LIMITED**  
**NOTES TO THE ACCOUNTS**

**3.6.2 Financial liabilities**

The Company derecognises financial liabilities only when its obligations under the financial liabilities are discharged, cancelled or expired. The difference between the carrying amount of the financial liabilities derecognised and the consideration paid and payable, including any non-cash assets transferred or liabilities assumed, is recognised in statement of profit or loss.

**3.7 Investments**

Investment in shares of listed companies are classified as "At Fair Value - Through Profit or Loss" and is initially measured at cost and subsequently is measured at fair value determined using the market value at each reporting date. Dividends are recognized as income in the statement of profit or loss unless the dividend clearly represents a recovery of part of the cost of the investment. Net gains and losses are recognized in statement profit or loss.

**3.8 Settlement date accounting**

All purchases and sales of securities that require delivery within the time frame established by regulation or market convention such as 'T+2' purchases and sales are recognized at the settlement date. Trade date is the date on which the Company commits to purchase or sale an asset.

**3.9 Off-setting of financial assets and financial liabilities**

Financial assets and liabilities are offset and the net amount is reported in the financial statements if, and only if, there is a legally enforceable right to offset the recognized amounts and there is an intention either to settle on a net basis or to realize the assets and settle the liabilities simultaneously.

**3.10 Trade debts and other receivables**

Trade debts and other receivables are recognized at fair value and subsequently measured at amortized cost. A provision for impairment in trade debts and other receivables is made when there is objective evidence that the Company will not be able to collect all amounts due according to original terms of receivables. Trade debts and other receivables considered irrecoverable are written off. Actual credit loss experience over past years is used to base the calculation of expected credit loss (ECL) Trade Receivables in respect of securities sold on behalf of client are recorded at settlement date of transaction.

**3.11 Fiduciary assets**

Assets held in trust or in a fiduciary capacity by the company are not treated as assets of the Company and accordingly are not included in these financial statements.

**3.12 Cash and cash equivalents**

Cash and cash equivalents in the statement of cash flows includes cash in hand, balance with banks, other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts / short term borrowings. Bank overdrafts are shown within borrowings in current liabilities on the balance sheet.

**3.13 Share capital**

Ordinary shares are classified as equity and recognized at their face value. Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction, net of tax, from the proceeds.

**3.14 Proposed dividend and transfer between reserves**

Dividends declared and transfers between reserves, except appropriations which are required by law, made subsequent to the reporting date are considered as non-adjusting events and are recognized in the financial statements in the period in which such dividends and transfers are approved.



**RAFI SECURITIES (PRIVATE) LIMITED**  
**NOTES TO THE ACCOUNTS**

**3.15 Trade and other payables**

Trade and other payables are recognized initially at fair value plus directly attributable cost, if any, and subsequently measured at amortized cost using the effective interest method. Trade payables in respect of securities purchased are recorded at settlement date of transaction.

These are classified as current liabilities if payment is due within one year or less (or in the normal operating cycle of the business if longer). If not, they are presented as non-current liabilities.

**3.16 Taxation**

Income tax expense comprises current and deferred tax. Income tax expense is recognised in the statement of profit or loss, except to the extent that it relates to items recognised directly in equity or in statement of comprehensive income, in which case it is recognised in equity or in statement of comprehensive income respectively.

**i) Current**

The current income tax charge is based on the taxable income for the year calculated on the basis of the tax laws enacted or substantively enacted at the balance sheet date, and any adjustment to tax payable in respect of previous years.

**ii) Deferred**

Deferred tax is provided using the balance sheet liability method, providing for temporary differences between the carrying amount of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realization or settlement of the carrying amount of assets and liabilities, using the enacted or substantively enacted rates that are expected to apply to the period when the differences reverse based on tax rates that have been enacted at the reporting date.

Deferred tax liabilities are recognized for all taxable temporary differences. A deferred tax asset is recognized for all deductible differences, carry forward of unused tax credits and unused tax losses to the extent that it is probable that future taxable profits will be available against which the asset can be utilized. Deferred tax asset is reduced to the extent that it is no longer probable that the related tax benefits will be realized.

**3.17 Provisions**

Provisions are recognized when the Company has a present legal or constructive obligation as a result of past events and it is probable that an outflow of resources will be required to settle the obligation, and a reliable estimate of the amount can be made of the amount of obligation. Provisions are reviewed at each balance sheet date and adjusted to reflect current best estimate.

**3.18 Foreign currency transactions and translation**

Monetary assets and liabilities in foreign currencies are translated into Pakistan Rupees at the rates of exchange prevailing at the balance sheet date. Transactions in foreign currencies are translated into functional currency using the rates of exchange prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognized in the profit and loss account.



**RAFI SECURITIES (PRIVATE) LIMITED**  
**NOTES TO THE ACCOUNTS**

**3.19 Revenue recognition**

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Company and the amount of revenue can be measured reliably. Revenue is measured at the fair value of the consideration received or receivable, net of any direct expenses. Revenue is recognized on the following basis:

- Brokerage, consultancy, advisory fee and commission etc. are recognized as and when such services are
- Income from bank deposits, reverse repo and margin deposits is recognized at effective yield on time proportion basis.
- Dividend income is recorded when the right to receive the dividend is established.
- Gains / (losses) arising on sale of investments are included in the profit and loss account in the period in which they arise.
- Unrealized capital gains / (losses) arising from mark to market of investments classified as 'financial assets at fair value through profit or loss - held for trading' are included in profit and loss account for the period in which they arise.
- Rental income from investment properties is recognized on accrual basis.
- Other/miscellaneous income is recognized on receipt basis.
- Income on financial assets (including margin financing) is recognised on time proportionate basis taking into account effective / agreed rate of the instrument.
- Unrealised gains / (losses) arising from mark to market of investments classified as 'available for sale' are taken directly to other comprehensive income.
- Gains / (losses) arising on revaluation of derivatives to fair value are taken to profit and loss account under other income / other expenses.

**3.20 Operating and administrative expenses**

These expenses are recognized in statement of profit or loss upon utilization of the services or as incurred except for specifically stated in the financial statements.

**3.21 Mark-up bearing borrowings and borrowing costs**

Mark-up bearing borrowings are recognized initially at fair value, less attributable transaction costs. Subsequent to initial recognition, mark-up bearing borrowings are stated at amortized cost with any difference between cost and redemption value being recognised in the statement of profit or loss over the period of the borrowings on an effective interest basis.

Borrowing costs are recognised as an expense in the period in which these are incurred, except to the extent that they are directly attributable to the acquisition or construction of a qualifying asset (i.e. an asset that necessarily takes a substantial period of time to get ready for its intended use or sale) in which case these are capitalised as part of cost of that asset.

**3.22 Earnings per share**

The Company presents basic and diluted earnings per share data for its ordinary shares. Basic earnings per share is calculated by dividing the profit or loss for the year attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the year. Diluted earnings per share is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares, if any.

RAFI SECURITIES (PRIVATE) LIMITED  
NOTES TO THE ACCOUNTS

4 PROPERTY AND EQUIPMENT

	Furniture & fixtures (Rupees)	Office equipments (Rupees)	Motor vehicles (Rupees)	Total (Rupees)
<u>Net carrying value basis</u>				
<b>Year ended June 30, 2021</b>				
Opening net book value (NBV)	85,743	373,261	96,346	555,350
Additions (at cost)	16,000	-	4,113,000	4,129,000
Disposals (at NBV)	-	-	-	-
Depreciation charge	(15,261)	(55,989)	(631,402)	(702,653)
Closing net book value (NBV)	<b>86,481</b>	<b>317,272</b>	<b>3,577,944</b>	<b>3,981,698</b>
<u>Gross carrying value basis</u>				
<b>As at June 30, 2021</b>				
Cost	307,426	2,123,542	6,141,627	8,572,595
Accumulated Depreciation	(220,945)	(1,806,270)	(2,563,683)	(4,590,897)
Net book value (NBV)	<b>86,481</b>	<b>317,272</b>	<b>3,577,944</b>	<b>3,981,698</b>
<u>Net carrying value basis</u>				
<b>Year ended June 30, 2020</b>				
Opening net book value (NBV)	100,874	439,131	113,348	653,353
Additions (at cost)	-	-	-	-
Disposals (at NBV)	-	-	-	-
Depreciation charge	(15,131)	(65,870)	(17,002)	(98,003)
Closing net book value (NBV)	<b>85,743</b>	<b>373,261</b>	<b>96,346</b>	<b>555,350</b>
<u>Gross carrying value basis</u>				
<b>As at June 30, 2020</b>				
Cost	291,426	2,123,542	2,028,627	4,443,595
Accumulated depreciation	(205,683)	(1,750,281)	(1,932,281)	(3,888,245)
Net book value (NBV)	<b>85,743</b>	<b>373,261</b>	<b>96,346</b>	<b>555,350</b>
Depreciation rate (% per annum)	15	15	15	15

**RAFI SECURITIES (PRIVATE) LIMITED**  
**NOTES TO THE ACCOUNTS**

Notes	Rupees 2021	Rupees 2020
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**5 INTANGIBLE ASSETS**

Trading Right Entitlement Certificate - Pakistan Stock Exchange Limited	5.1	2,500,000	2,500,000
Membership card - Pakistan Mercantile Exchange Limited		250,000	250,000
Computer software	5.2	75,955	89,359
		<u>2,825,955</u>	<u>2,839,359</u>

5.1 This represents Trading Right Entitlement Certificate (TREC) received from Pakistan Stock Exchange Limited (PSX) in accordance with the requirements of the Stock Exchanges (Corporatization, Demutualization and Integration) Act, 2012. TREC has been recognized at cost less accumulated impairment losses.

**5.2 Computer software**

Acquisition cost	790,000	790,000
Accumulated balance of amortization	(700,641)	(684,872)
	<u>89,359</u>	<u>105,128</u>
Amortization for the year	(13,404)	(15,769)
Net Carrying value	<u>75,955</u>	<u>89,359</u>

**6 LONG-TERM ADVANCES AND DEPOSITS**

National Clearing Company of Pakistan Limited	1,400,000	1,400,000
Central Depository Company Limited	100,000	100,000
Pakistan Mercantile Exchange Limited	750,000	750,000
Advance against office of Pakistan Mercantile Exchange Limited	2,500,000	2,500,000
	<u>4,750,000</u>	<u>4,750,000</u>

**7 TRADE RECEIVABLES**

Considered good	163,858,714	149,029,379
Considered doubtful	-	-
	<u>163,858,714</u>	<u>149,029,379</u>
Allowance for expected credit loss	7.1 (18,944,729)	(18,981,332)
	<u>144,913,985</u>	<u>130,048,047</u>
Receivable from clearing house	691,326	-
	<u>145,605,312</u>	<u>130,048,047</u>

**7.1 Allowance for expected credit loss**

Opening balance	18,981,332	18,981,332
Allowance for expected credit loss	(36,603)	-
Closing balance	7.1.1 <u>18,944,729</u>	<u>18,981,332</u>



**RAFI SECURITIES (PRIVATE) LIMITED**  
**NOTES TO THE ACCOUNTS**

Notes	Rupees 2021	Rupees 2020
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7.1.1 The Company assessed on a forward looking basis, the expected credit losses associated with trade receivables and measured loss allowance for trade receivables at an amount equal to life time expected credit losses or unsecured value which ever is higher.

**7.1.2 Aging analysis**

Upto 90 days	115,459,880	76,583,966
More than 90 but upto 180 days	19,332,077	13,250,918
More than 180 but upto 360 days	10,379,660	10,294,498
More than 360 days	18,687,097	48,899,997
	<b>163,858,714</b>	<b>149,029,379</b>

7.1.3 Due from related parties which are not impaired and their maximum amount outstanding at any time during the year calculated with reference to month end balances are as follows:

Name of related party	Amount due		Maximum amount outstanding at any time during the year	
	2021	2020	2021	2020
	-----Rupees-----			
Naeem Rafi	285	185,663	2,447,317	838,630
Muhammad Saleem Mansoor	-	1,000	-	-
	<b>285</b>	<b>186,663</b>	<b>2,447,317</b>	<b>838,630</b>

**7.1.4 Aging analysis - related party**

Name of related party	1 - 60 days	61 - 90 days	91 - 360 days	More than 360 days	Total gross amount due
		-----Rupees-----			
Naeem Rafi	285	-	-	-	285
	<b>285</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>285</b>

7.2 Total value of securities pertaining to clients held in the Central Depository Company	<b>1,641,556,665</b>	<b>946,790,724</b>
7.3 Value of pledge securities of clients with National Clearing Company of Pakistan Limited	<b>52,615,301</b>	-
7.4 Value of pledge securities of clients with Financial institutions	-	-
7.5 <i>The securities are valued using market rate at the year end</i>		

**8 ADVANCES, DEPOSITS, PRE-PAYMENTS & OTHER RECEIVABLES**

Security deposits		81,140	41,740
Loan to staff		1,515,791	1,544,939
Exposure deposit	8.1	4,174,519	2,253,676
Advance payment of tax		28,500,732	35,663,565
Advance against book building		4,655,400	-
		<b>38,927,581</b>	<b>39,503,920</b>

8.1 This represents deposit with National Clearing Company of Pakistan Limited against the exposure margin in respect of trade in future and ready market.

**RAFI SECURITIES (PRIVATE) LIMITED**  
**NOTES TO THE ACCOUNTS**

Notes	Rupees 2021	Rupees 2020
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**9 SHORT TERM INVESTMENT**

*Investments at fair values through profit & loss*

Listed equity securities

Unrealised gain on remeasurement of investment at fair value

Market value

	155,924,557	82,025,130
	18,600,564	25,511,756
<b>9.1</b>	<b>174,525,121</b>	<b>107,536,886</b>

*Investments at fair values through other comprehensive income*

Shares of Pakistan Stock Exchange Limited

Unrealised loss on remeasurement of investment

Market value

	-	14,055,522
	-	(3,351,701)
<b>9.2</b>	<b>-</b>	<b>10,703,821</b>

**GRAND TOTAL**

	<b>174,525,121</b>	<b>118,240,707</b>
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**9.1 Investments at fair values through profit & loss**

2021	2020	Symbol	Name of Investee	2021	2020
Number of shares	Number of shares			Market value in Rupees	
1,000	-	AGHA	AGHA STEEL INDUSTRIES LIMITED	33,730	-
5,000	-	AGL	AGRITTECH LIMITED	34,100	-
5,500	9,500	AGP	AGP LIMITED	645,315	1,042,530
56,586	56,586	AICL	ADAMJEE INSURANCE CO LIMITED	2,346,621	1,873,562
-	30,000	ASC	AL SHAHEER CORPORATION LIMITED	-	343,200
2,500	-	ATIL	ATLAS INSURANCE LIMITED	143,750	-
-	35,000	ATRL	ATTOCK REFINERY LIMITED	-	3,126,200
10,000	10,000	BAPL	BAWANY AIR PRODUCTS LIMITED	136,900	231,600
-	10,000	BCL	BOLAN CASTINGS LIMITED	-	482,300
8,000	-	BNL	BUNNY'S LIMITED	329,920	-
-	150,000	BOP	BANK OF PUNJAB	-	1,260,000
3,115	82,115	CHCC	CHERAT CEMENT CO LIMITED	552,539	7,157,965
5,000	-	CLOV	CLOVAR PAKISTAN LIMITED	324,700	-
100,000	150,000	DCL	DEWAN CEMENT LIMITED	1,126,000	1,167,000
58,000	58,000	DFML	DEWAN FAROOQUE MOTORS LIMITED	609,000	301,600
45,000	32,000	DGKC	D.G KHAN CEMENT CO LIMITED	5,306,400	2,730,560
17	17	DLL	DAWOOD LAWRENCEPUR LIMITED	3,284	2,701
5,000	-	DOL	DESCON OXYCHEM LIMITED	134,200	-
294,048	263,048	EFERT	ENGRO FERTILIZER LIMITED	20,662,753	15,856,533
4,400	4,496	ENGRO	ENGRO CORPORATION	1,296,284	1,316,968
5,000	-	EPCL	ENGRO POLYMER AND CHEMICALS	236,200	-
37,000	42,000	EPQL	ENGRO POWERGEN QADIRPUR LIMITED	791,800	849,240
75,000	75,000	FCCL	FAUJI CEMENT CO LIMITED	1,725,000	1,266,000
6,955	5,896	FEROZ	FEROZSONS LABORATORIES LIMITED	2,453,863	1,771,335
32,000	10,000	FFBL	FAUJI FERTILIZER BIN QASIM LIMITED	845,120	159,600
31,947	150,197	FFC	FAUJI FERTILIZER CO LIMITED	3,389,577	16,520,168
15,000	10,000	FFL	FAUJI FOODS LIMITED	270,900	94,500
30,000	30,000	FHAM	HABIB MODARABA	294,000	298,500
	-	GHGL	GHANI GLASS LIMITED	-	-
	-	GHNI	GHANDARA INDUSTRIES LIMITED	-	-
1,500	-	GHNL	GHANDHARA NISSAN LIMITED	163,845	-
19,796	20,296	GLAXO	GLAXOSMITHKLINE PAKISTAN	3,279,603	3,533,128
11,937	20,397	GSKCH	GLAXOSMITHKLINE CONSUMER	2,985,324	5,541,457
21,800	800	GTYR	GENERAL TYRE & RUBBER CO	1,914,694	47,600
<b>891,101</b>	<b>1,255,348</b>		<b>TOTAL</b>	<b>52,035,422</b>	<b>66,974,247</b>



**RAFI SECURITIES (PRIVATE) LIMITED**  
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2021	2020	Symbol	Name of Investee	2021	2020
Number of shares				Market value in Rupees	
10,000	120,000	HASCOL	HASCOL PETROLEUM LIMITED	89,300	1,632,000
5,003	-	HBL	HABIB BANK LIMITED	612,217	-
-	-	HTL	HI-TECH LUBRICANTS LIMITED	-	-
50,000	-	HUBC	HUB POWER COMPANY LIMITED	3,983,500	-
250,000	-	IMAGE	IMAGE PAKISTAN LIMITED	6,687,500	-
-	23,000	ISL	INTERNATIONAL STEEL LIMITED	-	1,187,950
25,000	-	JSCL	JAHANGIR SIDDIQUI AND COMPANY LIMITED	564,000	-
39,450	40,450	KAPCO	KOT ADDU POWER COMPANY	1,749,608	815,068
-	120,000	KEL	K-ELECTRIC LIMITED	-	361,200
-	5,000	KOHC	KOHAT CEMENT CO LIMITED	-	687,250
-	-	KOSM	KOHINOOR SPINNING MILLS LIMITED	-	-
-	3,100	KSBP	K.S.B PUMPS COMPANY LIMITED	-	446,431
-	2,500	LEUL	LEATHER-UP LIMITED	-	27,525
-	20,000	LOTCEM	LOTTE CHEMICAL LIMITED	-	199,000
51,000	23,000	MCB	MCB BANK LIMITED	8,151,330	3,727,610
-	3,000	MFL	MATCO FOOD LIMITED	-	57,180
9,364	39,364	MLCF	MAPLE LEAF CEMENT FACTORY LIMITED	439,921	1,022,677
-	7,500	MTIL	MIAN TEXTILE INDUSTRIES LIMITED	-	52,800
3,828	3,403	MTL	MILLAT TRACTORS LIMITED	4,132,747	2,403,062
500	-	MUGHAL	MUGHAL IRON & STEEL INDUSTRIES	52,200	-
-	11,000	NRL	NATIONAL REFINERY LIMITED	-	1,180,080
-	-	NETSOL	NETSOL TECHNOLOGIES LIMITED	-	-
10,000	10,000	NPL	NISHAT POWER LIMITED	196,500	226,500
47,000	12,000	OGDC	OIL & GAS DEVELOPMENT COMPANY LIMITED	4,466,410	1,308,000
190,000	2,190,000	PACE	PACE (PAKISTAN) LIMITED	1,371,800	4,620,900
92,500	60,000	PAEL	PAK ELK IRON LIMITED	3,243,050	1,375,800
1,000	-	PCAL	PAKISTAN CABLES LIMITED	149,500	-
600,000	600,000	PIAA	PAKISTAN INTERNATIONAL AIRLINES CORPOR	3,450,000	2,562,000
100,224	61,224	PIBTL	PAKISTAN INT BULK TERMINAL LIMITED	1,140,549	538,771
1,000	-	PICT	PAKISTAN INTERNATIONAL CONTAINER TERM	165,040	-
20,500	-	PNSC	P.N.S.C	1,490,350	-
7,200	7,200	POL	PAKISTAN OIL FIELDS LIMITED	2,835,792	2,524,536
-	10,000	POWER	POWER CEMENT LIMITED	-	62,000
69,000	20,000	PPL	PAKISTAN PETROLEUM LIMITED	5,991,270	1,735,600
20,000	1,500	PRL	PAKISTAN REFINERY LIMITED	492,200	17,115
-	1,500	PRLRI	PAKISTAN REFINERY LIMITED ®	-	255
-	18,800	PSMC	PAK SUZUKI MOTOR COMPANY LIMITED	-	3,042,404
-	2,000	PSO	PAKISTAN STATE OIL COMPANY LIMITED	-	316,320
-	1,759	PSX	PAKISTAN STOCK EXCHANGE LIMITED	-	17,414
135,000	135,000	PTC	P.T.C.L. "A"	1,598,400	1,198,800
30,160	-	PTL	PANTHER TYRES LIMITED	2,084,961	-
80,100	80,100	QUICE	QUICE FOOD INDUSTRIES LIMITED	487,008	380,475
3,000	-	RPL	ROSHAN PACKAGES LIMITED	98,820	-
-	3,000	SEARL	THE SEARLE COMPANY LIMITED	-	597,690
5,000	-	SGF	SERVICE GLOBAL FOOTWEAR LIMITED	289,150	-
27,343	9,843	SHEL	SHEL (PAKISTAN) LIMITED	4,790,494	1,797,135
-	19,000	SNGP	SUI NORTHERN GAS PIPELINES	-	1,037,400
15,000	-	SPL	SITARA PEROXIDE LIMITED	424,350	-
54	22	SRVI	SERVICES INDUSTRIES LIMITED	31,732	17,946
-	5,000	STCL	SHABIB TILES & CERAMICS LIMITED	-	39,900
1,357,000	-	TELE	TELECARD LIMITED	20,137,880	-
236,000	-	TPLP	TPL PROPERTIES LIMITED	7,105,960	-
202,000	-	TRG	TRG PAKISTAN LIMITED	33,598,660	-
-	250,000	TRPOL	TRI-STAR POLYESTER LIMITED	-	1,752,500
7,500	-	UNITY	UNITY FOODS LIMITED	333,900	-
200	-	WAHN	WAH-NOBLE CHEMICALS LIMITED	53,600	-
-	2,500	WAVES	WAVES SINGER PAKISTAN	-	53,050
-	278,500	WTL	WORLD CALL TELECOM LIMITED	-	242,295
-	40,000	NCL	NISHAT (CHUNIAN) LIMITED	-	1,298,000
<b>3,700,926</b>	<b>4,240,265</b>		<b>TOTAL</b>	<b>122,489,699</b>	<b>40,562,639</b>



**RAFI SECURITIES (PRIVATE) LIMITED**  
**NOTES TO THE ACCOUNTS**

**9.2 Investments at fair values through other comprehensive income**

2021	2020	Symbol	Name of Investee	2021	2020
Number of shares				Market value in Rupees	
-	1,081,194	PSX	PAKISTAN STOCK EXCHANGE LTD	-	10,703,821
-	<u>1,081,194</u>			-	<u>10,703,821</u>
<u>4,592,027</u>	<u>6,576,807</u>	<b>GRAND TOTAL</b>		<u>174,525,121</u>	<u>118,240,707</u>

**9.3** Shares having market value of Rs.120,142,059 /- (2020: 108,764,152 /-) are pledged as security with commercial banks, PSX and NCCPL for the purpose of borrowings, base minimum capital and exposure requirements.

**10 BANK BALANCES**

Cash at bank

- in savings accounts

- in current accounts

<b>10.1</b>	22,765,509	11,843,622
	3,201,278	271,927
<b>10.2</b>	<u>25,966,787</u>	<u>12,115,549</u>

**10.1** The return on these balances is 6.25% to 7.5% (2020: 6% to 13%) per annum on daily product basis.

**10.2 Bank balance pertains to:**

Brokerage house

Clients

815,750	276,977
<u>25,151,037</u>	<u>11,838,572</u>
<u>25,966,787</u>	<u>12,115,549</u>

**11 ISSUED, SUBSCRIBED AND PAID UP CAPITAL**

Number of shares				
2021	2020			
8,000,000	8,000,000	Ordinary shares of Rs. 10 each fully paid in cash	80,000,000	80,000,000
2,000,000	2,000,000	Ordinary shares of Rs. 10 each issued for consideration other than cash.	20,000,000	20,000,000
<u>10,000,000</u>	<u>10,000,000</u>		<u>100,000,000</u>	<u>100,000,000</u>

**11.1** The shareholders are entitled to receive all distributions to them including dividend and other entitlements in the form of bonus and right shares as and when declared by the Company. All shares carry "one vote" per share without restriction.

**11.2** Shares issued in consideration other than cash was for the purpose of transfer of membership of Pakistan Stock Exchange Limited along with offices and sale points (booths).

**RAFI SECURITIES (PRIVATE) LIMITED**  
**NOTES TO THE ACCOUNTS**

Notes	Rupees 2021	Rupees 2020
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**12 SHORT TERM BORROWINGS - secured**

Short term running finance	12.1	20,836,707	25,147,628
Short term borrowing under Murabaha arrangement	12.2	71,497,865	95,695,128
		<b>92,334,572</b>	<b>120,842,756</b>

**12.1** The Company has obtained short term running finance facilities from commercial bank, to meet exposure and working capital requirements, amounting to Rs 100 million (2020: 100 Million). These facilities are secured by way of pledge of marketable securities as per financiers approved list of shares and personal guarantees of Chief Executive and Director. These facilities carry mark up ranging from 3 months KIBOR plus 2.5 % (2020 : 3 months KIBOR plus 2.5 %) payable quarterly.

**12.2** This represents the outstanding balance availed from shares Murabaha Financing facility amounting to Rs 110 million (2020 : Rs 110 million) from Islamic banks. This facility is secured by way of equitable mortgage on office building and Plot of land, pledge of regularly traded shariah compliant shares of listed companies in CDC account of the company and personal guarantees of directors of the company. This facility carries markup @ of 3 months of KIBOR plus 2 to 2.25 % (2020: 3 months KIBOR plus 2 to 2.25 % ) payable quarterly.

**13 ACCRUED EXPENSES AND OTHER LIABILITIES**

Accrued expenses	411,101	107,311
Markup payable	639,734	463,810
SST payable	794,688	376,306
Dealer payable	3,654,116	274,639
Clearing house payable	13,856,833	333,415
Other liabilities	8,865,284	1,867,269
	<b>28,221,755</b>	<b>3,422,750</b>

**14 CONTINGENCIES AND COMMITMENTS**

**Contingencies**

In the year 2008, Soneri Bank Limited (SBL) imposed certain excess charges to the Company without any agreement or intimation to the Company. Moreover, SBL did not give credit to the Company on account of certain genuine receipts. As a result, the Company filed a suit against SBL in the Banking Court vide suit no. 1163 of 2009 for recovery of Rs. 19,445,368. SBL also filed a suit in the Banking Court against the Company for recovery of Rs. 35,817,464 (i.e. principal balance of credit facility availed by the Company along with cost of funds). In the year 2019, the Banking Court issued an order in favour of the Company regarding the aforementioned disputed case. SBL filed an appeal before Honourable High Court of Sindh under section 22 of Financial Institutions' (Recovery of Finances) Ordinance, 2001 and the proceedings thereof are pending till date. Based on the opinion of the legal advisor, the management of the Company is confident that the eventual outcome of the matter will be decided in favour of the Company, therefore, no provision has been made in this regard.

**RAFI SECURITIES (PRIVATE) LIMITED**  
**NOTES TO THE ACCOUNTS**

Notes	Rupees 2021	Rupees 2020
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**Commitments**

Guarantee given by Dubai Islamic Bank Limited to National Clearing Company of Pakistan Limited on behalf of the Company.

33,000,000      10,000,000

**15 OPERATING REVENUE**

Brokerage commission including sales tax on services  
Less: Sales tax on services  
Net brokerage commission excluding sales tax on services  
Dividend income

15.1	79,935,221	29,025,216
	9,049,521	(3,282,754)
	<b>69,543,642</b>	<b>25,251,938</b>
	5,270,318	5,403,956
	<b>74,813,960</b>	<b>30,655,894</b>

**15.1 Brokerage Income - net of sales tax**

**Equity brokerage**

- Institutional customers
- Retail clients

9,955,660	596,598
59,656,038	24,655,340
<b>69,543,642</b>	<b>25,251,938</b>

**16 ADMINISTRATIVE AND OPERATING EXPENSES**

Directors' remuneration  
Staff salaries & other benefits  
Rent, rates and taxes  
Service & transaction charges  
Repair and maintenance  
Utilities  
Telephone and communication  
Travelling & conveyance  
Printing and stationery  
Computer & software expenses  
Fees and subscription  
Postage & courier  
Entertainment  
Auditors' remuneration  
Insurance  
Commission Expense  
Legal & professional  
Depreciation  
Amortisation on software  
Other expenses

16.1	3,504,500	3,335,000
	24,607,053	15,659,493
	757,977	1,382,394
	5,366,465	3,650,027
	569,880	279,049
	1,066,757	752,465
	1,886,355	1,006,844
	96,040	-
	212,896	215,266
	1,065,107	829,572
	205,025	14,400
	102,268	67,473
	814,576	309,604
16.2	150,000	125,000
	25,404	-
	8,549,491	-
	913,155	428,569
	702,653	98,003
	13,404	15,769
	53,233	229,838
	<b>50,662,238</b>	<b>28,398,766</b>



**RAFI SECURITIES (PRIVATE) LIMITED**  
**NOTES TO THE ACCOUNTS**

**16.1 Remuneration of Chief Executive and Director**

	2021			2020		
	Chief Executive	Directors	Executive	Chief Executive	Directors	Executive
Managerial remuneration	1,200,000	613,000	1,800,000	1,200,000	1,020,000	-
Company's contribution to the Provident Fund	-	-	-	-	-	-
Fees	-	-	-	-	-	-
Bonus	150,000	135,000	-	-	25,000	-
Housing and utilities	600,000	806,500	-	600,000	510,000	-
	<b>1,950,000</b>	<b>1,554,500</b>	<b>1,800,000</b>	<b>1,800,000</b>	<b>1,555,000</b>	<b>-</b>
Number of persons (including those who worked part of the year)	1	2	1	1	2	-

**16.2 Auditors' remuneration**

	Notes	Rupees 2021	Rupees 2020
<b>Audit services</b>			
Annual audit fee		125,000	100,000
Certifications		25,000	25,000
		<b>150,000</b>	<b>125,000</b>
<b>Non-audit services</b>			
Other services		-	-
		<b>150,000</b>	<b>125,000</b>

**17 FINANCE COSTS**

Bank charges		713,440	274,098
Markup on short term borrowings from banking companies	17.1	10,145,633	20,105,573
		<b>10,859,073</b>	<b>20,379,671</b>

17.1 This represents mark-up payable on short term borrowing (for details refer note 13).

**18 OTHER INCOME**

<b>From financial assets</b>			
IPO commission		68,056	-
		<b>68,056</b>	<b>-</b>
<b>From non-financial assets</b>			
Recoveries		5,544,239	3,650,027
Reversal of expected credit loss		36,603	-
		<b>5,580,842</b>	<b>3,650,027</b>
		<b>5,648,898</b>	<b>3,650,027</b>

**RAFI SECURITIES (PRIVATE) LIMITED**  
**NOTES TO THE ACCOUNTS**

Notes	Rupees 2021	Rupees 2020
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**19 TAXATION**

Current	9,329,992	1,097,643
Prior	130,604	-
	<b>9,460,596</b>	<b>1,097,643</b>

**19.1 Relationship between income tax expense and accounting profit**

Profit before taxation	<b>78,760,910</b>	-
Tax at the applicable tax rate of 29% (2020 : 29%)	22,840,664	-
Tax effect of income taxed at lower tax rates	(12,726,641)	-
Tax effect of non deductible expenses	4,610,133	-
Tax effect of prior year	130,604	-
Others	(5,394,164)	-
	<b>9,460,596</b>	-

19.2 The income tax returns of the Company have been filed up to tax year 2020 under the Universal Self Assessment Scheme. This scheme provides that the return filed is deemed to be an assessment order. The returns may be selected for audit within five years. The Income Tax Commissioner may amend assessment if any objection is raised during audit. Previous year tax reconciliation is not presented due to application of minimum tax.

19.3 The Deputy Commissioner Inland Revenue (DCIR), Regional Tax Office - Corporate, Karachi, passed orders all dated March 11, 2020 under section 161 / 205 of the Income Tax Ordinance, 2001, for the tax years 2014, 2015, 2016, 2017 and 2018, on account of non-deduction of withholding tax on various expenses and created an aggregate tax demand of Rs. 11,828,109/-, including default surcharge and penalty. The Company filed an appeal before the Commissioner (Appeals-III) against the aforementioned order and the proceedings thereof are pending till date.

**20 EARNINGS/ (LOSS) PER SHARE - BASIC AND DILUTED**

**20.1 Basic earnings / (loss) per share**

Profit / (loss) after taxation	69,300,314	(12,155,846)
Number of shares issued up to the end of the year	10,000,000	10,000,000
	<b>6.93</b>	<b>(1.22)</b>

**20.2 Diluted earnings per share**

There is no dilutive effect on the basic earnings per share of the Company, since there are no convertible instruments in issue as at June 30, 2021 which would have any effect on the earnings per share if the option to convert is exercised.

**21 CASH AND CASH EQUIVALENTS**

Cash and cash equivalents at the end of the reporting year as shown in the cash flow statement are reconciled to the related items in the balance sheet as follows:

Short term running finance	(20,836,707)	(25,147,628)
Cash & bank balances	25,966,787	12,115,549
	<b>5,130,079</b>	<b>(13,032,079)</b>

**RAFI SECURITIES (PRIVATE) LIMITED**  
**NOTES TO THE ACCOUNTS**

**22 FINANCIAL INSTRUMENTS AND RELATED DISCLOSURES**

**22.1 Financial Instruments by category**

**22.1.1 Financial Assets**

2021			
At fair value through profit or loss	At fair value through other comprehensive income	At amortised cost	Total
Long term loans, advances & deposits	-	4,750,000	4,750,000
Short term investments	174,525,121	-	174,525,121
Trade debts - unsecured	-	145,605,312	145,605,312
Short term deposits & other receivables	-	10,426,850	10,426,850
Cash and bank balances	-	25,966,786.74	25,966,787
	<u>174,525,121</u>	<u>186,748,948</u>	<u>361,274,069</u>

2020			
At fair value through profit or loss	At fair value through other comprehensive income	At amortised cost	Total
Long term loans, advances & deposits	-	4,750,000	4,750,000
Short term investments	107,536,886	-	118,240,707
Trade debts - unsecured	10,703,821	130,048,047	130,048,047
Short term deposits & other receivables	-	3,840,355	3,840,355
Cash and bank balances	-	12,115,549	12,115,549
	<u>107,536,886</u>	<u>150,753,951</u>	<u>268,994,657</u>

**22.1.2 Financial Liabilities**

2021		
Amortised cost	At fair value through profit or loss	Total
Short term borrowings - secured	92,334,572	92,334,572
Trade payables	25,151,037	25,151,037
Accrued expenses & other liabilities	28,221,755	28,221,755
	<u>145,707,364</u>	<u>145,707,364</u>

2020		
Amortised cost	At fair value through profit or loss	Total
Short term borrowings - secured	120,842,756	120,842,756
Trade payables	11,907,068	11,907,068
Accrued expenses & other liabilities	3,422,750	3,422,750
	<u>136,172,575</u>	<u>136,172,575</u>



**RAFI SECURITIES (PRIVATE) LIMITED**  
**NOTES TO THE ACCOUNTS**

**23 Financial Risk Management**

The Board of Directors of the Company has overall responsibility for the establishment and oversight of the Company's risk management framework. The Company has exposure to the following risks from its use of financial instruments:

- Market Risk
- Liquidity Risk
- Credit Risk
- Operational Risk

**23.1 Market risk**

Market risk is the risk that the fair value or future cash flows of financial instruments will fluctuate due to changes in market variables such as interest rates, foreign exchange rates and equity prices.

**(i) Interest rate risk**

Interest rate risk is the risk that the value of the financial instrument will fluctuate due to changes in the market interest rates. The Company is exposed to such risk mainly in respect of short-term borrowings. Management of the Company estimates that 1% increase in the market interest rate, with all other factors remaining constant, would increase the Company's loss by Rs. 923,345.72/- and a 1% decrease would result in a decrease in the Company's loss by the same amount. However, in practice, the actual results may differ from the sensitivity analysis.

**(ii) Foreign currency risk**

Foreign currency risk is the risk that the fair value or future cash flows of a financial instruments will fluctuate because of changes in foreign exchange rates. The Company does not have any financial instruments in foreign currencies and hence is not exposed to such risk.

**(iii) Equity price risk**

Equity price risk is the risk of volatility in share price resulting from their dependence on market sentiments, speculative activities, supply and demand for shares and liquidity in the market. Management of the Company estimates that a 10% increase in the overall equity prices in the market with all other factors remaining constant would increase the Company's profit by Rs. 17,452,512/- and a 10% decrease would result in a decrease in the Company's profit by the same amount. However, in practice, the actual results may differ from the sensitivity analysis.

**23.2 Liquidity risk**

Liquidity risk is the risk that the Company will encounter difficulty in meeting its financial obligations associated with its financial liabilities that are settled by delivering cash or another financial assets. Liquidity risk arises because of the possibility that the Company could be required to pay its liabilities earlier than expected or difficulty in raising funds to meet commitments associated with financial liabilities as they fall due. Prudent liquidity risk management implies maintaining sufficient cash and marketable securities, the availability of funding to an adequate amount of committed credit facilities and the ability to close out market options due to the dynamic nature of the business. The Company's treasury aims at maintaining flexibility in funding by keeping committed credit lines available. The following are the contractual maturities of financial liabilities.

	2021					
	Carrying amount	Contractual cash flows	Six month or less	Six to twelve months	One to two years	Two to five years
----- (Rupees) -----						
<b>Financial liabilities</b>						
Short term borrowings - secured	92,334,572	92,334,572	92,334,572	-		
Trade payables	25,151,037	25,151,037	25,151,037	-		
Accrued expenses & other liabilities	28,221,755	28,221,755	28,221,755	-	-	-
	<b>145,707,364</b>	<b>145,707,364</b>	<b>145,707,364</b>	<b>-</b>	<b>-</b>	<b>-</b>

**RAFI SECURITIES (PRIVATE) LIMITED**  
**NOTES TO THE ACCOUNTS**

2020

Carrying amount	Contractual cash flows	Six month or less	Six to twelve months	One to two years	Two to five years
----- (Rupees) -----					
<b>Financial liabilities</b>					
Short term borrowings - secured	120,842,756	120,842,756	120,842,756	-	
Trade payables	11,907,068	11,907,068	11,907,068	-	
Accrued expenses & other liabilities	3,422,750	3,422,750	3,422,750	-	-
	<b>136,172,575</b>	<b>136,172,575</b>	<b>136,172,575</b>	-	-

### 23.3 Credit risk

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss, without taking into account the fair value of any collateral. Credit risk arises from the inability of the issuers of the instruments, the relevant financial institutions or counter parties in case of placements or other arrangements to fulfill their obligations.

#### Exposure to credit risk

Credit risk of the Company arises principally from the trade debts, short term investments, loans and advances, deposits and other receivables. The carrying amount of financial assets represents the maximum credit exposure. To reduce the exposure to credit risk, the Company has developed its own risk management policies and guidelines whereby clients are provided trading limits according to their worth and proper margins are collected and maintained from the clients. The management continuously monitors the credit exposure towards the clients and makes provision against those balances considered doubtful of recovery.

The Company's policy is to enter into financial contracts in accordance with the internal risk management policies and investment and operational guidelines approved by the Board of Directors. In addition, credit risk is also minimised due to the fact that the Company invests only in high quality financial assets, majority of which have been rated by a reputable rating agency. All transactions are settled / paid for upon delivery. The Company does not expect to incur material credit losses on its financial assets. The maximum exposure to credit risk at the reporting date is follows:

	Rupees 2021	Rupees 2020
Long term loans, advances & deposits	4,750,000	4,750,000
Short term investments	174,525,121	118,240,707
Trade debts - unsecured	145,605,312	130,048,047
Short term deposits, advances & other receivables	38,927,581	39,503,920
Cash and bank balances	25,966,787	12,115,549
	<b>389,774,801</b>	<b>304,658,221</b>

#### Concentration of credit risk

Concentration of credit risk exists when changes in economic or industry factors similarly affect groups of counterparties whose aggregate exposure is significant in relation to the Company's total exposure. The Company's portfolio of financial instruments is broadly diversified and transactions are entered into with diverse credit-worthy counterparties thereby mitigating any significant concentrations of credit risk.

**RAFI SECURITIES (PRIVATE) LIMITED**  
**NOTES TO THE ACCOUNTS**

**Bank balances**

The analysis below summarizes the credit quality of the Company's bank balance:

AI+  
AI

Rupees 2021	Rupees 2020
25,944,766	12,093,528
22,021	22,021
<b>25,966,787</b>	<b>12,115,549</b>

**23.4 Operational risk**

Operational risk is the risk of direct or indirect loss arising from a wide variety of causes associated with the processes, technology and infrastructure supporting the Company's operations either internally within the Company or externally at the Company's service providers, and from external factors other than credit, market and liquidity risks such as those arising from legal and regulatory requirements and generally accepted standards of investment management behaviour. Operational risks arise from all of the Company's activities.

The Company's objective is to manage operational risk so as to balance limiting of financial losses and damage to its reputation with achieving its investment objective of generating returns for Investors.

The primary responsibility for the development and implementation of controls over operational risk rests with the board of directors. This responsibility encompasses the controls in the following areas.

- requirements for appropriate segregation of duties between various functions, roles and responsibility;
- requirements for the reconciliation and monitoring of transactions;
- compliance with regulatory and other legal requirements;
- documentation of controls and procedures;
- requirements for the periodic assessment of operational risks faced, and the adequacy of controls and procedures to address the risks identified;
- ethical and business standards;
- risk mitigation, including insurance where this is effective.

**23.5 Fair value of financial instruments**

The carrying values of all financial assets and liabilities reflected in these financial statements approximate to their fair value. The Company measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:

**Level 1 :** Fair value measurements using quoted prices (unadjusted) in active markets for identical assets or liabilities.

**Level 2 :** Fair value measurements using inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

**Level 3 :** Fair value measurements using inputs for the asset or liability that are not based on observable market data (i.e. unobservable inputs).



**RAFI SECURITIES (PRIVATE) LIMITED**  
**NOTES TO THE ACCOUNTS**

Fair value of the financial assets that are traded in active markets are based on quoted market prices or dealer prices quotations.

The table below analyses financial instruments measured at fair value at the end of the reporting period by the level in the fair value hierarchy into which the fair value measurement is categorised:

**Financial assets**

	2021			Total
	Level 1	Level 2	Level 3	
<i>At fair value through profit and loss</i>				
Listed securities	174,525,121	-	-	174,525,121
	<b>174,525,121</b>	<b>-</b>	<b>-</b>	<b>174,525,121</b>

	2020			Total
	Level 1	Level 2	Level 3	
<i>At fair value through profit and loss</i>				
Listed securities	107,536,886	-	-	107,536,886
	<b>107,536,886</b>	<b>-</b>	<b>-</b>	<b>107,536,886</b>

*At fair value through other comprehensive income*

Investment in shares of Pakistan Stock Exchange Limited	10,703,821	-	-	10,703,821
	<b>10,703,821</b>	<b>-</b>	<b>-</b>	<b>10,703,821</b>

**23.6 Capital management**

The primary objective of the Company's capital management is to maintain healthy capital ratios, strong credit rating and optimal capital structure in order to ensure ample availability of finance for its existing operations, for maximizing shareholder's value, for tapping potential investment opportunities and to reduce cost of capital.

The Company manages its capital structure and makes adjustment to it, in light of changes in economic conditions. In order to maintain or adjust the capital structure, the Company may adjust the amount of dividends paid to shareholders or issue new shares.

The Company finances its operations through equity, borrowing and management of its working capital with a view to maintain an appropriate mix between various sources of finance to minimise risk.

**RAFI SECURITIES (PRIVATE) LIMITED**  
**NOTES TO THE ACCOUNTS**

**24 OPERATING SEGMENT**

These financial statements have been prepared on the basis of a single reportable segment as the Company's asset allocation decisions are based on a single and integrated business strategy.

All non current assets of the Company as at June 30, 2021 are located in Pakistan.

**25 RELATED PARTY TRANSACTIONS**

Related parties comprise of group companies (the parent company, fellow subsidiaries and the subsidiaries). Key management personnel of the Company and directors and their close family members and major shareholders of the Company. Transaction with related parties are on arm's length basis. Remuneration and benefits to executives of the Company are in accordance with the terms of the employment.

Following are the related parties with whom the Company had entered into transactions or have arrangement/ agreement in place:

Name of related party	Nature of relationship	Percentage of shareholding in the Company
Naeem Rafi	Chief Executive Officer	96.72%
Saima Naeem	Director	3.28%
Muhammad Saleem Mansoor	-	0.00%

Name of related party	Balances at the year end	2021 Rupees	2020 Rupees
Naeem Rafi	Trade receivables	285	185,663
Saima Naeem	Trade payables	37,301	107,285
Muhammad Saleem Mansoor	Trade receivables	1,000	1,000

**26 NUMBER OF EMPLOYEES**

Total employees of the Company at the year end  
Average employees of the Company during the year

	2021	2020
Total employees of the Company at the year end	36	27
Average employees of the Company during the year	31	26

**27 PATTERN OF SHAREHOLDING**

Name of shareholders	2021	2020	2021	2020
	Number of Shares		Percentage of Holding	
Naeem Rafi	9,671,800	9,671,900	96.718%	96.719%
Saima Naeem	328,000	328,000	3.280%	3.280%
Muhammad Saleem Mansoor	100	100	0.001%	0.001%
Umar Farooq	100	-	0.001%	0.000%
	<b>10,000,000</b>	<b>10,000,000</b>	<b>100%</b>	<b>100%</b>

**RAFI SECURITIES (PRIVATE) LIMITED**  
**NOTES TO THE ACCOUNTS**

**28 CAPITAL ADEQUACY LEVEL**

**June 30, 2021**

Total Assets	396,582,453
Less: Total Liabilities	(145,707,364)
Less: Revaluation Reserves (Created upon revaluation of Fixed Assets)	-
<b>Capital Adequacy Level</b>	<b>28.1</b> <u><u>250,875,089</u></u>

28.1 While determining the value of the total assets of the TREC Holder, notional value of the TRE certificate held by the company as at June 30, 2021, as determined by Pakistan Stock Exchange has been considered.

**29 NET CAPITAL BALANCE**

Net Capital Balance of the Company, as at June 30, 2021, in accordance with the Second Schedule of the Securities Brokers (Licensing and Operations) Regulations, 2016 and the guidebook issued by Securities and Exchange Commission of Pakistan is Rs. 157,605,651/-. The Statement of Net Capital Balance is enclosed as **Annexure A-I**.

**30 LIQUID CAPITAL BALANCE**

Liquid Capital Balance of the Company, as at June 30, 2021, in accordance with the Third Schedule of the Securities Brokers (Licensing and Operations) Regulations, 2016 is Rs. 132,204,851/-. The Statement of Liquid Capital is enclosed as **Annexure A-II**.

**31 AUTHORIZATION FOR ISSUE**

**27 SEP 2021**

These financial statements were approved by the Company's board of directors and authorised for issue on \_\_\_\_\_.

**32 GENERAL**

32.1 Figures have been re-arranged and re-classified wherever necessary, for the purpose of better presentation. No major reclassifications were made in these financial statements.

32.2 Figures have been rounded off to the nearest rupee.

  
Chief Executive

  
Director



**RAFI SECURITIES (PRIVATE) LIMITED**  
**Statement of Net Capital Balance**  
**As at June 30, 2021**

(Annexure I)

DESCRIPTION	VALUATION BASIS	Note	Sub Total	Total (Rupees)
<b><u>Current Assets</u></b>				
Bank balances and cash deposit	As per book value	2		27,878,317
Trade Receivables	Book Value	3	163,858,714	
	Less: Overdue for more than fourteen days		73,642,178	
	From clearing house		90,216,536	90,875,129
			658,593	
Investments in listed securities in the name of broker	Securities on the exposure list marked to market less 15% discount	4	147,301,965	125,206,670
			22,095,295	
Securities purchased for clients	Securities purchased for the client and held by the broker where the payment has not been received within fourteen days	5		
Listed TFCs / Corporate Bonds of not less than BBB grade assigned by a credit rating company in Pakistan,	Marked to Market less 10% discount			54,697,499
FIBs	Marked to Market less 5% discount			-
Treasury Bill	At market value			-
Any other current asset specified by the Commission	As per the valuation basis determined by the Commission			4,655,400
<b>TOTAL ASSETS</b>				<b>303,313,015</b>
<b><u>Current Liabilities</u></b>				
Trade payables	Book Value		25,151,037	
	Less: Overdue for more than 30 days	6	7,592,140	17,558,897
Other liabilities	As classified under the generally accepted accounting principles	7		128,148,467
				<b>145,707,364</b>
<b>NET CAPITAL BALANCE</b>				<b>157,605,651</b>

The annexed notes 1 to 7 form an integral part of the statement.

**RAFI SECURITIES (PRIVATE) LIMITED**  
**Notes to the Statement of Net Capital Balance**

**1 STATEMENT OF COMPLIANCE**

The statement of net capital balance of the Company ("the Statement") has been prepared in accordance with the requirements as contained in the Schedule II of the Securities Brokers (Licensing and Operations) Regulations, 2016 and the guidebook issued by Securities and Exchange Commission of Pakistan (SECP) vide its letter dated September 08, 2016.

The statement is prepared specifically to meet the above mentioned requirements and for submission to the Pakistan Stock Exchange, National Clearing Company of Pakistan Limited and the Securities and Exchange Commission of Pakistan. As a result, the statement may not be suitable for another purpose.

**2 BANK BALANCES AND CASH DEPOSITS**

(Rupees)

These are stated at book value.

Cash in hand

-

Bank balance pertaining to:

*Brokerage house*

Bank Islami Pakistan Limited

126,825

MCB Bank Limited

5,049

Summit Bank

211,149

Dubai Islami Bank Limited

472,726

**815,750**

*Clients*

MCB Bank Limited

158,136

Meezan Bank Limited

10,707,239

Habib Bank Limited

127,435

Bank Alfalah Limited

1,161,490

Bank AL Habib Limited

1,401,550

Habib Metropolitan Bank Limited

2,232,442

Dubai Islami Bank Limited

9,362,745

**25,151,037**

Deposits against exposure

Ready market

-

Future market and loss

1,911,530

MTS exposure margin

-

**1,911,530**

**Total Cash and Bank Balances**

**27,878,317**

**3 TRADE RECEIVABLES**

These are stated at book value and classified as balance generated within 14 days and outstanding for more than 14 days

**RAFI SECURITIES (PRIVATE) LIMITED**  
Notes to the Statement of Net Capital Balance

**4 INVESTMENT IN LISTED SECURITIES IN THE NAME OF BROKER**

These includes tradeable listed securities at market value less discount at 15%

**5 SECURITIES PURCHASED FOR CLIENTS**

These amount represents to the lower of value of securities appearing in the clients respective sub account to the extent of overdue balance for more than 14 days or value of investments.

**6 TRADE PAYABLES**

These represents balance payable against trading of shares less trade payable balances overdue for more than 30 days which has been included in other liabilities.

**7 OTHER LIABILITIES**

These represents current liabilities, other than trade payable which are due within 30 days. Other liabilities are stated at book value.

*The break up as per trial balance is as follows:*

*Short term borrowings - secured*

Short term running finance	20,836,707
Short term borrowing under Murabaha arrangement	71,497,865
	92,334,572

Over due above 30 days	7,592,140
Accrued expenses	411,101
Markup payable	639,734
SST payable	794,688
Dealer payable	3,654,116
Clearing house payable	13,856,833
Other liabilities	8,865,284
	<b>35,813,895</b>

<b>GRAND TOTAL</b>	<b>128,148,467</b>
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**RAFI SECURITIES (PRIVATE) LIMITED**  
Statement of Liquid Capital  
As on June 30, 2021

(Annexure II)

S. No.	Head of Account	Value in Pak Rupees	Hair Cut / Adjustments	Net Adjusted Value
<b>I. Assets</b>				
1.1	Property & Equipment	3,981,698	(3,981,698)	-
1.2	Intangible Assets	2,825,955	(2,825,955)	-
1.3	Investment in Govt. Securities (150,000*99)			
<b>Investment in Debt, Securities</b>				
<b>If listed than:</b>				
i. 5% of the balance sheet value in the case of tenure upto 1 year.				
ii. 7.5% of the balance sheet value, in the case of tenure from 1-3 years.				
iii. 10% of the balance sheet value, in the case of tenure of more than 3 years.				
<b>If unlisted than:</b>				
i. 10% of the balance sheet value in the case of tenure upto 1 year.				
ii. 12.5% of the balance sheet value, in the case of tenure from 1-3 years.				
iii. 15% of the balance sheet value, in the case of tenure of more than 3 years.				
<b>Investment in Equity Securities</b>				
i. If listed 15% or VaR of each securities on the cutoff date as computed by the Securities Exchange for respective securities whichever is higher.				
ii. If unlisted, 100% of carrying value.				
iii. Subscription money against Investment in IPO/offer for Sale: Amount paid as subscription money provided that shares have not been allotted or are not included in the investments of securities broker.				
1.5		147,301,965	(31,677,066)	115,624,899
iv. 100% Haircut shall be applied to Value of Investment in any asset including shares of listed securities that are in Block, Freeze or Pledge status as on reporting date. (July 19, 2017) Provided that 100% haircut shall not be applied in case of investment in those securities which are Pledged in favor of Stock Exchange / Clearing House against Margin Financing requirements or pledged in favor of Banks against Short Term financing arrangements. In such cases, the haircut as provided in schedule III of the Regulations in respect of investment in securities shall be applicable (August 25, 2017)				
1.6	Investment in subsidiaries			
<b>Investment in associated companies/undertaking</b>				
i. If listed 20% or VaR of each securities as computed by the Securities Exchange for respective securities whichever is higher.				
ii. If unlisted, 100% of net value.				
1.8	Statutory or regulatory deposits/basic deposits with the exchanges, clearing house or central depository or any other entity.	4,750,000	(4,750,000)	-
1.9	Margin deposits with exchange and clearing house.	1,911,530	-	1,911,530
1.10	Deposit with authorized intermediary against borrowed securities under SLB.			
1.11	Other deposits and prepayments	81,140	(81,140)	-
1.12	Accrued interest, profit or mark-up on amounts placed with financial institutions or debt securities etc (Nil)			
100% in respect of markup accrued on loans to directors, subsidiaries and other related parties				
1.13	Dividends receivables.			
Amounts receivable against Repo financing.				
1.14	Amount paid as purchaser under the REPO agreement. (Securities purchased under repo arrangement shall not be included in the investments.)			
<b>Receivables from clearing house or securities exchange(s)</b>				
100% value of claims other than those on account of entitlements against trading of securities in all markets including MtM gains.				
claims on account of entitlements against trading of securities in all markets including MtM gains.				
1.16		658,593	-	658,593
<b>Receivables from customers</b>				
i. In case receivables are against margin financing, the aggregate if (i) value of securities held in the blocked account after applying VaR based Haircut, (ii) cash deposited as collateral by the financee (iii) market value of any securities deposited as collateral after applying VaR based haircut.				
i. Lower of net balance sheet value or value determined through adjustments.				
ii. In case receivables are against margin trading, 5% of the net balance sheet value.				
ii. Net amount after deducting haircut				
iii. In case receivables are against securities borrowings under SLB, the amount paid to NCCPL as collateral upon entering into contract,				
iii. Net amount after deducting haircut				
1.17	iv. In case of other trade receivables not more than 5 days overdue, 0% of the net balance sheet value	56,574,518	-	56,574,518
iv. Balance sheet value				

	v. Increase of other trade receivables are overdue, or 5 days or more, the aggregate of (i) the market value of securities purchased for customers and held in sub-accounts after applying VAR based haircuts, (ii) cash deposited as collateral by the respective customer and (iii) the market value of securities held as collateral after applying VaR based haircuts.	107,284,196	87,279,000	87,279,000
	<b>v. Lower of net balance sheet value or value determined through adjustments</b>			
	<b>vi. 100% haircut in the case of amount receivable from related parties.</b>			
	<b>Cash and Bank balances</b>			
1.18	i. Bank Balance-proprietary accounts	815,750	-	815,750
	ii. Bank balance-customer accounts	25,151,037	-	25,151,037
	iii. Cash in hand	-	-	-
	<b>Total cash and bank balances</b>	<b>25,966,787</b>		<b>25,966,787</b>
1	<b>Total Assets</b>	<b>357,507,572</b>		<b>292,670,727</b>

<b>2. Liabilities</b>				
	<b>Trade Payables</b>			
2.1	i. Payable to exchanges and clearing house	13,856,833		13,856,833
	ii. Payable against leveraged market products			
	iii. Payable to customers	25,151,037	-	25,151,037
	<b>Current Liabilities</b>			
	i. Statutory and regulatory dues			
	ii. Accruals and other payables	14,364,922	-	14,364,922
	iii. Short-term borrowings	92,334,572		92,334,572
2.2	iv. Current portion of subordinated loans			
	v. Current portion of long term liabilities			
	vi. Deferred liabilities			
	vii. Provision for bad debts			
	viii. Provision for taxation			
	ix. Other liabilities as per accounting principles and included in the financial statements			
	<b>Non-Current Liabilities</b>			
	i. Long-Term financing			
	a. Long-Term financing obtained from financial institution: Long term portion of financing obtained from a financial institution including amount due against finance lease			
	b. Other long-term financing			
	ii. Staff retirement benefits			
2.3	iii. Advance against shares for Increase in Capital of Securities broker: 100% haircut may be allowed in respect of advance against shares if a. The existing authorized share capital allows the proposed enhanced share capital b. Board of Directors of the company has approved the increase in capital c. Relevant Regulatory approvals have been obtained d. There is no unreasonable delay in issue of shares against advance and all regulatory requirements relating to the increase in paid up capital have been completed. e. Auditor is satisfied that such advance is against the increase of capital iv. Other liabilities as per accounting principles and included in the financial statements			
	<b>Subordinated Loans</b>			
2.4	i. 100% of Subordinated loans which fulfill the conditions specified by SECP are allowed to be deducted. The Schedule III provides that 100% haircut will be allowed against subordinated Loans which fulfill the conditions specified by SECP. In this regard, following conditions are specified a. Loan agreement must be executed on stamp paper and must clearly reflect the amount to be repaid after 12 months of reporting period b. No haircut will be allowed against short term portion which is repayable within next 12 months. c. In case of early repayment of loan, adjustment shall be made to the Liquid Capital and revised Liquid Capital statement must be submitted to exchange. ii. Subordinated loans which do not fulfill the conditions specified by SECP			
2	<b>Total Liabilities</b>	<b>145,707,364</b>		<b>145,707,364</b>

**3. Ranking Liabilities Relating to :**

3.1	<b>Concentration in Margin Financing</b> The amount calculated client-to-client basis by which any amount receivable from any of the financees exceed 10% of the aggregate of amounts receivable from total financees.			
3.2	<b>Concentration in securities lending and borrowing</b> The amount by which the aggregate of (i) Amount deposited by the borrower with NCCPL (ii) Cash margins paid and (iii) The market value of securities pledged as margins exceed the 110% of the market value of shares borrowed			
3.3	<b>Net underwriting Commitments</b> <b>(a) in the case of right issue :</b> if the market value of securities is less than or equal to the subscription price, the aggregate of (i) the 50% of Haircut multiplied by the underwriting commitments and (ii) the value by which the underwriting commitments exceeds the market price of the securities In the case of rights issue where the market price of securities is greater than the subscription price, 5% of the Haircut multiplied by the net underwriting <b>(b) in any other case :</b> 12.5% of the net underwriting commitments			
	<b>Negative equities of subsidiary</b>			



3.4	The amount by which the total assets of the subsidiary (excluding any amount due from the subsidiary) exceed the total liabilities of the subsidiary			
<b>Foreign exchange agreements and foreign currency positions</b>				
3.5	5% of the net position in foreign currency. Net position in foreign currency means the difference of total assets denominated in foreign currency less total liabilities denominated in foreign currency			
3.6	Amount Payable under RFPQ			
<b>Repo adjustment</b>				
3.7	<b>In the case of financier/purchaser</b> the total amount receivable under Repo less the 110% of the market value of underlying securities			
	<b>In the case of financee/seller</b> the market value of underlying securities after applying haircut less the total amount received less value of any securities deposited as collateral by the purchaser after applying haircut less any cash deposited by the purchaser			
<b>Concentrated proprietary positions</b>				
3.8	If the market value of any security is between 25% and 51% of the total proprietary positions then 5% of the value of such security. If the market of a security exceeds 51% of the proprietary position, then 10% of the value of such security			
<b>Opening Positions in futures and options</b>				
3.9	i. In case of customer positions, the total margin requirements in respect of open positions less the amount of cash deposited by the customer and the value of securities held as 'collateral' pledged with securities exchange after applying VaR haircuts	14,758,512	-	14,758,512
	ii. In case of proprietary positions, the total margin requirements in respect of open positions to the extent not already met	-	-	-
<b>Short sell positions</b>				
3.10	i. In case of customer positions, the market value of shares sold short in ready market on behalf of customers after increasing the same with the VaR based haircuts less the cash deposited by the customer as collateral and the value of securities held as collateral after applying VAR based Haircuts			
	ii. In case of proprietary positions, the market value of shares sold short in ready market and not yet settled increased by the amount of VAR based haircut less the value of securities pledged as collateral after applying haircuts			
3	<b>Total Ranking Liabilities</b>	<b>14,758,512</b>	<b>-</b>	<b>14,758,512</b>
	<b>Liquid Capital</b>	<b>197,041,696</b>	<b>-</b>	<b>132,204,851</b>