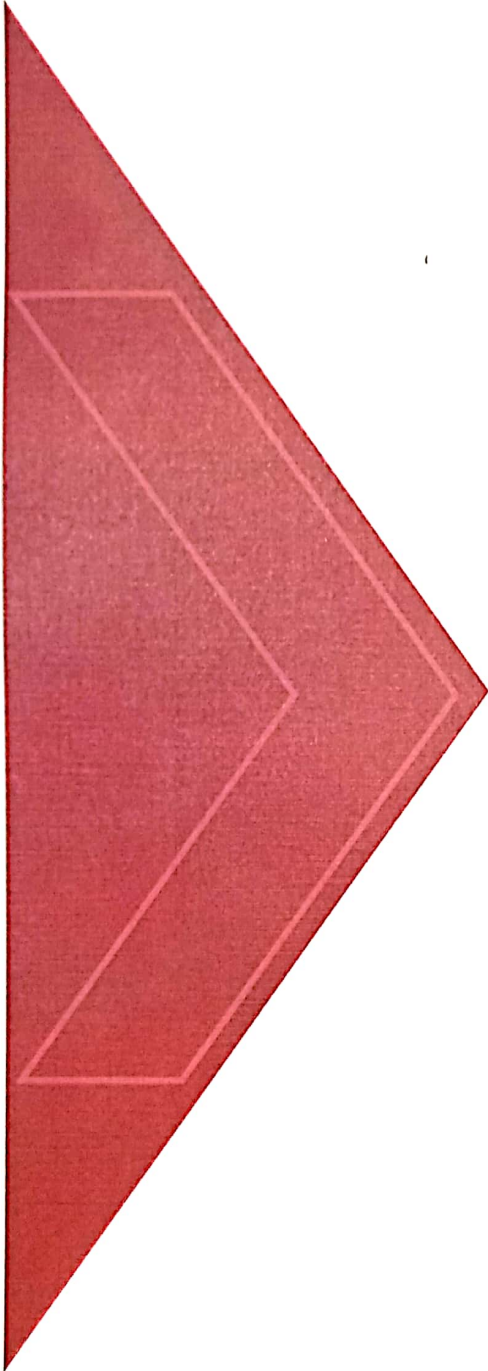




NASIR JAVAID MAQSOOD IMRAN
Chartered Accountants



Rafi Securities (Private) Limited
Financial Statements
For the year ended June 30, 2020





DIRECTORS' REPORT

On behalf of the Board of Directors of the Company, I am pleased to present our report together with the audited financial statement of the Company for the year June 30, 2020.

Performance Overview

The following depicts the Company's performance in the current year.

	Rupees
Operating revenue	34,070,208
Operating expenses	(48,778,437)
Operating loss	(14,708,229)
Other charges	-
Other income	3,650,027
Loss before taxation	(11,058,202)
Taxation	(1,097,643)
Loss after taxation	(12,155,845)

Loss per share

Loss per share for the year ended 30th June 2020 was Rs. (1.22)

Capital Market Review & Outlook

Pakistan's equities market performance remained extremely volatile during the year under review influenced by various domestic and exogenous factors. The year started with the KSE 100 Index nose diving to 28,765 level due to hike in interest rates and other macroeconomic challenges as the country came under the IMF EFF program with stiff fiscal targets. With expectations of interest rates having peaked-out and attractive valuations, the market regained momentum by January 2020, the KSE100 Index made a peak at 43,219. With the global pandemic spread and confirmation of first few cases of COVID-19 in Pakistan, the benchmark KSE100 Index nose-dived again but this time to a lower low of 27,229 level. Aggressive measures by the Government of Pakistan and the State Bank of Pakistan to counter negative economic impacts of the pandemic and the subsequent lockdown including reduction in interest rates and the construction package regained momentum and the KSE100 Index closed the year at 34,422. Average volumes during the year improved by 26% whereas average daily value traded also improved by 13% as a result of increased liquidity and relative attractiveness of the domestic equities market of Pakistan.

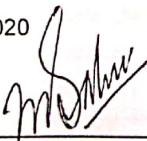
Moreover, lower inflation and interest rates are likely to keep the equities market in limelight with improved earnings growth outlook.

Dividend:

The Directors do not recommended any dividend during the year due to cash flow requirement during next financial year.

External Auditors

The retiring auditors, M/s. Nasir Javaid Maqsood Imran., Chartered Accountants, being eligible, have offered themselves for reappointment

Dated: 06-OCT-2020


Director



Chief Executive

CORPORATE OFFICE

Suit # 1004, 10th Floor,
Al-Rahim Tower,
I.I. Chundrigar Road,
Karachi-74000, Pakistan.
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NASIR JAVAID MAQSOOD IMRAN
Chartered Accountants

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INDEPENDENT AUDITOR'S REPORT

To the members of Rafi Securities (Private) Limited

Report on the Audit of the Financial Statements

Opinion

We have audited the annexed financial statements of **Rafi Securities (Private) Limited (the Company)**, which comprise the statement of financial position as at **June 30, 2020** and the statement of profit or loss and other comprehensive income, the statement of changes in equity, the statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and other explanatory information, and we state that we have obtained all the information and explanation which, to the best of our knowledge and belief, were necessary for the purpose of the audit.

In our opinion and to the best of our information and according to the explanations given to us, the statement of financial position, statement of profit or loss and other comprehensive income, the statement of changes in equity and the statement of cash flows together with the notes forming part thereof conform with the accounting and reporting standards as applicable in Pakistan and give the information required by the Companies Act, 2017 (XIX of 2017), in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at **June 30, 2020** and of the loss and other comprehensive loss, the changes in equity and its cash flows for the year then ended.

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) as applicable in Pakistan. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' *Code of Ethics for Professional Accountants* as adopted by the Institute of Chartered Accountants of Pakistan (the Code) and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Offices also at:

LAHORE: OFFICE NO. 914, AL-HAFEEZ HEIGHTS, 65-D/1, GHALIB ROAD, GULBERG-III, LAHORE
Tel: +92(0)42-35754821-22 Email: nasirgulzar@njmi.net

ISLAMABAD: OFFICE NO. 12 & 13, 3RD FLOOR, FAZAL ARCADE, F-II, MARKAZ, ISLAMABAD, PAKISTAN.
Tel: +9251-2228138, Fax: +9251-2228139, Email: islamabadoffice@njmi.net

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Responsibilities of Management and Board of Directors for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with the accounting and reporting standards as applicable in Pakistan and the requirements of Companies Act, 2017(XIX of 2017) and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Board of directors are responsible for overseeing the Company's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatements, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs as applicable in Pakistan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs as applicable in Pakistan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal controls relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.

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- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the board of directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Report on Other Legal and Regulatory Requirements

Based on our audit, we further report that in our opinion:

- a) proper books of accounts have been kept by the Company as required by the Companies Act, 2017 (XIX of 2017);
- b) the statement of financial position, the statement of profit or loss and other comprehensive income, the statement of changes in equity and the statement of cash flows together with the notes thereon have been drawn up in conformity with the Companies Act, 2017 (XIX of 2017) and are in agreement with the books of account and returns;
- c) investments made, expenditure incurred and guarantees extended during the year were for the purpose of the Company's business; and
- d) no zakat was deductible at source under the Zakat and Ushr Ordinance, 1980.

The engagement partner on the audit resulting in this independent auditor's report is Mohammad Javaid Qasim.




Dated: **06 OCT 2020**
Karachi

NASIR JAVAID MAQSOOD IMRAN
Chartered Accountants

RAFI SECURITIES (PRIVATE) LIMITED
STATEMENT OF FINANCIAL POSITION
AS AT JUNE 30, 2020

	Rupees 2020	Rupees 2019
ASSETS		
NON-CURRENT ASSETS		
Property & equipment	4 555,350	653,353
Intangible assets	5 2,839,359	2,855,128
Long term investment at fair value through other comprehensive income	6 -	14,055,522
Long term advances & deposits	7 4,750,000	4,750,000
	8,144,709	22,314,003
CURRENT ASSETS		
Trade receivables	8 130,048,047	148,532,793
Advances, deposits, pre-payments & other receivables	9 39,503,920	53,172,028
Short term investment	10 118,240,707	114,823,092
Bank balances	11 12,115,549	10,561,768
	299,908,222	327,089,682
TOTAL ASSETS	308,052,931	349,403,685
EQUITY AND LIABILITIES		
CAPITAL AND RESERVES		
Authorized Capital		
10,000,000 (2019: 10,000,000) ordinary shares of Rs. 10/- each	100,000,000	100,000,000
Issued, subscribed and paid-up capital	12 100,000,000	100,000,000
Reserves	71,880,357	87,387,904
	171,880,357	187,387,904
LIABILITIES		
CURRENT LIABILITIES		
Short term borrowings - secured	13 120,842,756	147,420,169
Trade payables	11,907,068	10,368,517
Accrued expenses & other liabilities	14 3,422,750	4,227,095
	136,172,575	162,015,781
CONTINGENCIES AND COMMITMENTS	15 -	-
TOTAL EQUITY AND LIABILITIES	308,052,931	349,403,685

The annexed notes from 1 to 33 form an integral part of these financial statements.


Chief Executive


Director

RAFI SECURITIES (PRIVATE) LIMITED
STATEMENT OF PROFIT OR LOSS
FOR THE YEAR ENDED JUNE 30, 2020

Note	Rupees 2020	Rupees 2019
REVENUE		
Operating revenue	16 30,655,894	20,503,037
Capital loss on disposal of securities	(22,097,443)	(9,556,731)
Unrealised gain / (loss) on remeasurement of investment at fair value - through profit or loss	25,511,756	(41,378,289)
	<u>34,070,208</u>	<u>(30,431,983)</u>
Administrative and operating expenses	17 (28,398,766)	(42,551,536)
Finance cost	18 (20,379,671)	(14,965,408)
	<u>(48,778,437)</u>	<u>(57,516,944)</u>
Operating loss	<u>(14,708,229)</u>	<u>(87,948,927)</u>
Other income	19 3,650,027	28,308,588
Loss before taxation	(11,058,203)	(59,640,339)
Taxation	20 (1,097,643)	(3,748,614)
Loss after taxation	<u>(12,155,846)</u>	<u>(63,388,953)</u>
Loss per share - basic and diluted	21 <u>(1.22)</u>	<u>(6.34)</u>

The annexed notes from 1 to 33 form an integral part of these financial statements.



Chief Executive



Director

RAFI SECURITIES (PRIVATE) LIMITED
STATEMENT OF COMPREHENSIVE INCOME
FOR THE YEAR ENDED JUNE 30, 2020

Note	Rupees 2020	Rupees 2019
Loss after taxation	(12,155,846)	(63,388,953)
<u>Other comprehensive loss for the year</u>		
Items that will not be reclassified to statement of profit or loss subsequently		
Unrealised loss on remeasurement of investment - At fair value - through other comprehensive income	(3,351,701)	(7,298,060)
Total comprehensive Loss for the year	<u>(15,507,547)</u>	<u>(70,687,013)</u>

The annexed notes from 1 to 33 form an integral part of these financial statements.


 Chief Executive


 Director

RAFI SECURITIES (PRIVATE) LIMITED
STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED JUNE 30, 2020

CASH FLOWS FROM OPERATING ACTIVITIES

Loss before taxation (11,058,203) (59,640,339)

Add / (less) : Items not involved in movement of fund:

	Rupees 2020	Rupees 2019
Depreciation	98,003	115,298
Capital loss on sale of securities	22,097,443	9,556,731
Unrealised (gain) / loss on remeasurement of investment at fair value - through profit or loss	(25,511,756)	41,378,289
Amortisation on software	15,769	18,552
Finance costs	20,379,671	14,965,408
	17,079,130	66,034,278
Net cash (used in) / generated from operating activities before working capital changes	6,020,927	6,393,939

Net change in working capital

	(a) 47,933,804	60,300,736
	53,954,731	66,694,675
Finance costs paid	(21,943,267)	(15,243,275)
Taxes paid	(724,735)	(3,288,400)
Net cash generated from operating activities	31,286,729	48,163,000

CASH FLOWS FROM INVESTING ACTIVITIES

Acquisition of property and equipment	-	(91,000)
Net cash used in investing activities	-	(91,000)

Net increase / (decrease) in cash and cash equivalents

Cash and cash equivalent at beginning of the year	31,286,729	48,072,000
	(44,318,808)	(92,390,808)
Cash and cash equivalent at end of the year	22 (13,032,079)	(44,318,808)

(a) Statement of change in working capital

Decrease / (increase) in current assets

Trade receivables	18,484,746	48,011,183
Advances, deposits, pre-payments & other receivables	13,295,201	(4,583,221)
Short term investments	10,700,519	(6,787,299)
	42,480,466	36,640,663

Increase / (decrease) in current liabilities

Short term borrowings	3,155,535	25,553,193
Trade payables	1,538,551	(2,539,602)
Accrued expenses & other liabilities	759,252	646,483
	5,453,337	23,660,074

Net change in working capital

	47,933,804	60,300,736
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The annexed notes from 1 to 33 form an integral part of these financial statements.


 Chief Executive


 Director

RAFI SECURITIES (PRIVATE) LIMITED
STATEMENT OF CHANGES IN EQUITY
FOR THE YEAR ENDED JUNE 30, 2020

	<i>Reserves</i>				<i>Total</i>
	<i>Issued, subscribed & paid up capital</i>	<i>Unappropriated profit</i>	<i>Unrealised gain on remeasurement of investment at fair value-through other comprehensive income</i>	<i>Sub Total</i>	
	<i>Rupees</i>	<i>Rupees</i>	<i>Rupees</i>	<i>Rupees</i>	
Balance as at June 30, 2018	100,000,000	140,660,423	17,414,494	158,074,917	258,074,917
Loss for the year	-	(63,388,953)	-	(63,388,953)	-
Loss on remeasurement of investment at fair value - through other comprehensive income	-	-	(7,298,060)	(7,298,060)	(7,298,060)
Balance as at June 30, 2019	100,000,000	77,271,470	10,116,434	87,387,904	187,387,904
Loss for the year	-	(12,155,846)	-	(12,155,846)	(12,155,846)
Loss on remeasurement of investment at fair value - through other comprehensive income	-	-	(3,351,701)	(3,351,701)	(3,351,701)
Balance as at June 30, 2020	100,000,000	65,115,624	6,764,733	71,880,357	171,880,357

The annexed notes from 1 to 33 form an integral part of these financial statements.


Chief Executive


Director

RAFI SECURITIES (PRIVATE) LIMITED
NOTES TO THE ACCOUNTS

1 CORPORATE AND GENERAL INFORMATION

1.1 Legal status and operations

Rafi Securities (Private) Limited was incorporated vide certificate of incorporation no. K-08348 of 2000-2001 dated 31-05-2001, under the repealed Companies Ordinance, 1984. The registered office of the Company is situated at Room no. 1004, 10th Floor, Al Rahim Tower, I.I. Chundrigar Road, Karachi. The Company is a corporate member of Pakistan Stock Exchange Limited. The principal activity of the Company includes share brokerage, investment advisory and consultancy services, portfolio management, research, etc., and also to earn profit from purchase/sale of shares of public listed companies. The branch office is situated at:

- Room No. 518, 5th floor, Pakistan Stock Exchange Building, Karachi.

1.2 Impact of COVID-19 pandemic

A novel strain of corona virus (COVID-19) that first surfaced in China was classified as a pandemic by the World Health Organization on 11 March 2020, impacting countries globally including Pakistan. Government of Pakistan has taken certain measures to reduce the spread of the COVID-19 including lockdown of businesses, suspension of flight operations, intercity movements, cancellation of major events etc. These measures have resulted in an overall economic slowdown and disruptions to various business. The lockdown however excluded companies involved in the business of supplying necessary consumer goods and rendering essential services and as result company's operations were not affected as it fell under the category of essential services. As of the release date of these financial statements, there has been no specifically material quantifiable impact of COVID-19 on the Company's financial condition or results of operations. Consequently, there is no major financial impact of COVID-19 on the carrying amount of assets and liabilities and item of income and expenses.

2 BASIS OF PREPARATION

2.1 Statement of compliance

These financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards applicable in Pakistan comprise of such International Financial Reporting Standards (IFRS Standards) issued by the International Accounting Standards Board (IASB) as are notified under the Companies Act, 2017 (the Act), and provisions of and directives issued under the Companies Act, 2017. Where provisions of and directives issued under the Companies Act, 2017 differ from the IFRS Standards, the provisions of and directives issued under the Companies Act, 2017 have been followed. Preparation of financial statements also include disclosure required by Securities Brokers (Licensing and Operations) Regulations, 2016.

2.2 Basis of measurement

These financial statements have been prepared under the historical cost convention, except for derivatives and investments. Statement of cash flow has been presented on cash basis.

2.3 Functional and presentation currency

Items included in these financial statements are measured using the currency of the primary economic environment in which the Company operates. These financial statements are presented in Pakistani Rupee, which is the Company's functional and presentation currency.

2.4 Use of estimates and judgments

The preparation of financial statements in conformity with approved financial reporting standards, as applicable in Pakistan, requires management to make judgments, estimates and assumptions that affect the application of policies and the reported amounts of assets, liabilities, income and expenses.

The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

RAFI SECURITIES (PRIVATE) LIMITED
NOTES TO THE ACCOUNTS

2.5 New or Amendments / interpretations to existing standards, interpretation and forthcoming requirements:

There are new and amended standards and interpretations that are mandatory for accounting periods beginning July 01, 2019 other than those disclosed in note 3.1, are considered not to be relevant or do not have any significant effect on the Company's financial statements and are therefore not stated in these financial statements.

2.6 Standards, interpretations and amendments to published approved accounting standards that are not yet effective:

The following International Financial Reporting Standards (IFRS Standards) as notified under the Companies Act, 2017 and the amendments and interpretations thereto will be effective for accounting periods beginning on or after July 01, 2020.

- i) Amendment to IFRS 3 'Business Combinations'– Definition of a Business (effective for business combinations for which the acquisition date is on or after the beginning of annual period beginning on or after 1 January 2020). The IASB has issued amendments aiming to resolve the difficulties that arise when an entity determines whether it has acquired a business or a group of assets. The amendments clarify that to be considered a business, an acquired set of activities and assets must include, at a minimum, an input and a substantive process that together significantly contribute to the ability to create outputs. The amendments include an election to use a concentration test. The standard is effective for transactions in the future and therefore would not have an impact on past financial statements.
- ii) Amendments to IAS 1 Presentation of Financial Statements and IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors (effective for annual periods beginning on or after 1 January 2020). The amendments are intended to make the definition of material in IAS 1 easier to understand and are not intended to alter the underlying concept of materiality in IFRS Standards. In addition, the IASB has also issued guidance on how to make materiality judgments when preparing their general purpose financial statements in accordance with IFRS Standards.
- iii) On 29 March 2018, the International Accounting Standards Board (the IASB) has issued a revised Conceptual Framework for Financial Reporting which is applicable immediately contains changes that will set a new direction for IFRS in the future. The Conceptual Framework primarily serves as a tool for the IASB to develop standards and to assist the IFRS Interpretations Committee in interpreting them. It does not override the requirements of individual IFRSs and any inconsistencies with the revised Framework will be subject to the usual due process – this means that the overall impact on standard setting may take some time to crystallise. The companies may use the Framework as a reference for selecting their accounting policies in the absence of specific IFRS requirements. In these cases, companies should review those policies and apply the new guidance retrospectively as of 1 January 2020, unless the new guidance contains specific scope outs.
- iv) Interest Rate Benchmark Reform which amended IFRS 9, IAS 39 and IFRS 7 is applicable for annual financial periods beginning on or after 1 January 2020. The G20 asked the Financial Stability Board (FSB) to undertake a fundamental review of major interest rate benchmarks. Following the review, the FSB published a report setting out its recommended reforms of some major interest rate benchmarks such as IBORs. Public authorities in many jurisdictions have since taken steps to implement those recommendations. This has in turn led to uncertainty about the long-term viability of some interest rate benchmarks. In these amendments, the term 'interest rate benchmark reform' refers to the market-wide reform of an interest rate benchmark including its replacement with an alternative benchmark rate, such as that resulting from the FSB's recommendations set out in its July 2014 report 'Reforming Major Interest Rate Benchmarks' (the reform). The amendments made provide relief from the potential effects of the uncertainty caused by the reform. A company shall apply the exceptions to all hedging relationships directly affected by interest rate benchmark reform. The amendments are not likely to affect the financial statements of the Company.

RAFI SECURITIES (PRIVATE) LIMITED
NOTES TO THE ACCOUNTS

- v) Amendments to IFRS-16- IASB has issued amendments to IFRS 16 (the amendments) to provide practical relief for lessees in accounting for rent concessions. The amendments are effective for periods beginning on or after 1 June 2020, with earlier application permitted. Under the standard's previous requirements, lessees assess whether rent concessions are lease modifications and, if so, apply the specific guidance on accounting for lease modifications. This generally involves remeasuring the lease liability using the revised lease payments and a revised discount rate. In light of the effects of the COVID-19 pandemic, and the fact that many lessees are applying the standard for the first time in their financial statements, the Board has provided an optional practical expedient for lessees. Under the practical expedient, lessees are not required to assess whether eligible rent concessions are lease modifications, and instead are permitted to account for them as if they were not lease modifications. Rent concessions are eligible for the practical expedient if they occur as a direct consequence of the COVID-19 pandemic and if all the following criteria are met:
- the change in lease payments results in revised consideration for the lease that is substantially the same as, or less than, the consideration for the lease immediately preceding the change; any reduction in lease payments affects only payments originally due on or before 30 June 2021; and
 - there is no substantive change to the other terms and conditions of the lease.
- vi) Classification of liabilities as current or non-current (Amendments to IAS 1) effective for the annual period beginning on or after 1 January 2022. These amendments in the standards have been added to further clarify when a liability is classified as current. The standard also amends the aspect of classification of liability as non-current by requiring the assessment of the entity's right at the end of the reporting period to defer the settlement of liability for at least twelve months after the reporting period. An entity shall apply those amendments retrospectively in accordance with IAS 8.
- vii) Onerous Contracts – Cost of Fulfilling a Contract (Amendments to IAS 37) effective for the annual period beginning on or after 1 January 2022 amends IAS 1 by mainly adding paragraphs which clarifies what comprise the cost of fulfilling a contract. Cost of fulfilling a contract is relevant when determining whether a contract is onerous. An entity is required to apply the amendments to contracts for which it has not yet fulfilled all its obligations at the beginning of the annual reporting period in which it first applies the amendments (the date of initial application). Restatement of comparative information is not required, instead the amendments require an entity to recognize the cumulative effect of initially applying the amendments as an adjustment to the opening balance of retained earnings or other component of equity, as appropriate, at the date of initial application.
- viii) Property, Plant and Equipment: Proceeds before Intended Use (Amendments to IAS 16) effective for the annual period beginning on or after 1 January 2022. Clarifies that sales proceeds and cost of items produced while bringing an item of property, plant and equipment to the location and condition necessary for it to be capable of operating in the manner intended by management e.g. when testing etc., are recognized in profit or loss in accordance with applicable Standards. The entity measures the cost of those items applying the measurement requirements of IAS 2. The standard also removes the requirement of deducting the net sales proceeds from cost of testing. An entity shall apply those amendments retrospectively, but only to items of property, plant and equipment that are brought to the location and condition necessary for them to be capable of operating in the manner intended by management on or after the beginning of the earliest period for them to be capable of operating in the manner intended by management on or after the beginning of the earliest period presented in the financial statements in which the entity first applies the amendments. The entity shall recognize the cumulative effect of initially applying the amendments as an adjustment to the opening balance of retained earnings (or other component of equity, as appropriate) at the beginning of that earliest period presented.

RAFI SECURITIES (PRIVATE) LIMITED
NOTES TO THE ACCOUNTS

Annual Improvements to IFRS standards 2018-2020:

The following annual improvements to IFRS standards 2018-2020 are effective for annual reporting periods beginning on or after 1 January 2022.

- i) IFRS 9 – The amendment clarifies that an entity includes only fees paid or received between the entity (the borrower) and the lender, including fees paid or received by either the entity or the lender on the other's behalf, when it applies the '10 per cent' test in paragraph B3.3.6 of IFRS 9 in assessing whether to derecognize a financial liability.
- ii) IFRS 16 – The amendment partially amends Illustrative Example 13 accompanying IFRS 16 by excluding the illustration of reimbursement of leasehold improvements by the lessor. The objective of the amendment is to resolve any potential confusion that might arise in lease incentives.
- iii) IAS 41 – The amendment removes the requirement in paragraph 22 of IAS 41 for entities to exclude taxation cash flows when measuring the fair value of a biological asset using a present value technique.

The above improvements to standards are not likely to have material / significant impact on Company's financial statements.

3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

3.1 IFRS 16 'Leases'

IFRS 16 has been notified by the Securities and Exchange Commission of Pakistan (SECP) to be effective for annual periods beginning on or after January 1, 2019. This standard replaces the previous guidance in IAS 17 'Leases', IFRIC Interpretation 4 Determining whether an Arrangement contains a Lease, SIC Interpretation 15 Operating Leases—Incentives and SIC Interpretation 27 Evaluating the Substance of Transactions Involving the Legal Form of a Lease.

IFRS 16 introduces a single on-balance sheet lease accounting model for lessees whereby, at the date of commencement of lease, a lessee is required to recognize a right-of-use asset and a lease liability (except in case short term leases and leases of low value assets). The right-of-use asset represents the lessee's right to use an underlying asset during the lease term and the corresponding lease liability represents the lessee's obligation to make payments to the lessor for providing the right to use that asset. In the IASB's view, this new lessee accounting model reflects the economics of a lease because, at the commencement date, a lessee obtains the right to use an underlying asset for a period of time, and the lessor had delivered that right by making the asset available for use by the lessee.

The aforesaid new accounting model materially differs from the previous lease accounting requirements for lessees whereby a lessee was required to classify its leases either as finance leases or operating leases based on whether the risks and rewards incidental to ownership were substantially transferred to the lessee. Under the previous standard, at the commencement of the lease term, the lessee recognized finance leases as assets and liabilities in its statement of financial position. However, the lessee recognized the payments made under operating leases as an expense on a straight line basis over the lease term unless another systematic basis was more representative of the time pattern of the user's benefit.

The Company does not have any lease arrangement therefore, adoption of IFRS 16 at July 01, 2019 does not have an effect on the financial statements of the Company.

RAFI SECURITIES (PRIVATE) LIMITED
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3.2 Property and equipment

Items of property, plant and equipment are stated at historical cost less accumulated depreciation and impairment losses, if any. Historical cost includes expenditure that is directly attributable to the acquisition of the asset including borrowing costs.

Where major components of an item of property, plant and equipment have different useful lives, they are accounted for as separate items of property, plant and equipment.

Subsequent costs are included in the carrying amount as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognized. All other repairs and maintenance are charged to the profit and loss account during the year in which they are incurred.

Disposal of an item of property, plant and equipment is recognized when significant risks and rewards incidental to ownership have been transferred. Gains and losses on disposal are determined by comparing the proceeds with the carrying amount and are recognized within 'Other operating expenses/income in the profit and loss account.

Depreciation is charged to profit and loss account applying the reducing balance method. The residual values, useful lives and depreciation methods are reviewed and adjusted, if appropriate, at each reporting date.

Depreciation on additions is charged from the month in which the assets become available for use, while no depreciation is charged in the month of disposal.

3.3 Intangible assets

Intangible assets having definite useful life are stated at cost less accumulated amortization and impairment losses, if any however, Intangible assets having indefinite life are stated at cost less impairment losses, if any.

Subsequent cost is capitalized only when it increases the future economic benefits embodied in the specific assets to which it relates. All other expenditure is expensed as incurred.

Amortization is charged to the statement of profit or loss using reducing balance method over the estimated useful lives of intangible assets unless such lives are indefinite. Amortization on additions to intangible assets is charged from the month in which an asset is acquired or capitalized while no amortization is charged in the month in which the asset is disposed off.

All intangible assets with an indefinite useful life are systematically tested for impairment at each reporting date. Where the carrying amount of an asset exceeds its estimated recoverable amount it is written down immediately to its recoverable amount. The carrying amount of other intangible assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exist than the assets recoverable amount is estimated. The recoverable amount is the greater of its value and fair value less cost to sell.

RAFI SECURITIES (PRIVATE) LIMITED
NOTES TO THE ACCOUNTS

3.3.1 Trading Right Entitlement Certificate

This is stated at cost less impairment, if any. The carrying amount is reviewed at each balance sheet date to assess whether it is in excess of its recoverable amount, and where the carrying value exceeds estimated recoverable amount, it is written down to its estimated recoverable amount.

3.3.2 Pakistan Mercantile Exchange - Membership card

Membership card represents corporate membership of Pakistan Mercantile Exchange with indefinite useful life. This is stated at cost less impairment, if any. The carrying amount is reviewed at each balance sheet date to assess whether this is in excess of its recoverable amount, and where the carrying value exceeds estimated recoverable amount, this is written down to its estimated recoverable amount.

3.3.3 Computer software

Expenditure incurred to acquire identifiable computer software and having probable economic benefits exceeding the cost beyond one year, is recognized as an intangible asset. Such expenditure includes the purchase cost of software (license fee) and related overhead cost.

Costs associated with maintaining computer software programs are recognized as an expense when incurred.

Computer software and license costs are stated at cost less accumulated amortization and any identified impairment loss and amortized through reducing balance method.

3.4 Investment property

Property that is held for long-term rental yields or for capital appreciation or for both, but not for sale in the ordinary course of business, use in the supply of services or for administrative purposes, is classified as investment property. Investment property is initially measured at its cost, including related transaction costs and borrowing costs, if any.

Subsequent expenditure is capitalized to the asset's carrying amount only when it is probable that future economic benefits associated with the expenditure will flow to the Company and the cost of the item can be measured reliably. All other repairs and maintenance costs are expenses when incurred.

3.5 Financial Instruments

3.5.1 Initial Measurement of financial assets

The Company classifies its financial assets in to following three categories:

- fair value through other comprehensive income (FVOCI)
- fair value through profit or loss (FVTPL), and
- measured at amortized cost.

A financial asset is initially measured at fair value plus, for an item not at FVTPL, transaction costs that are directly attributable to its applicable.

RAFI SECURITIES (PRIVATE) LIMITED
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Subsequent Measurement

Debt Investments at FVOCI	These assets are subsequently measured at fair value. Interest / markup income calculated using the effective interest method, foreign exchange gains and losses and impairment are recognized in the statement of profit or loss. Other net gains and losses are recognized in other comprehensive income. On de-recognition, gains and losses accumulated in other comprehensive income are reclassified the statement of profit or loss account.
Equity Investments at FVOCI	These assets are subsequently measured at fair value. Dividends are recognized as income in the statement of profit or loss unless the dividend clearly represents a recovery of part of the cost of the investment. Other net gains and losses are recognized in other comprehensive income and are never reclassified to the statement of profit or loss account.
Financial assets at FVTPL	These assets are subsequently measured at fair value. Net gains and losses, including any interest / markup or dividend income, are recognized in statement profit or loss account.
Financial assets measured at amortized cost	These assets are subsequently measured at authorized cost using the effective interest method. The amortized cost is reduced by impairment losses. Interest / markup income, foreign exchange gains and losses and impairment are recognized in the statement of profit or loss account.

3.5.2 Financial liabilities

Financial liabilities are classified as measured at amortized cost or 'At Fair Value - Through Profit or Loss' (FVTPL). A financial liability is classified as at FVTPL if it is classified as held for trading, it is a derivative or it is designated as such on initial recognition. Financial liabilities at FVTPL are measured at fair value and net gains and losses, including any interest expense, are recognized in the statement of profit or loss.

Other financial liabilities are subsequently measured at amortized cost using the effective interest method. Interest expense and foreign exchange gains and losses are recognized in the statement of profit or loss. Any gain or loss on de-recognition is also recognized in the statement of profit or loss.

Financial liabilities are derecognized when the contractual obligations are discharged or cancelled or have expired or when the financial liability's cash flows have been substantially modified.

3.6 Impairment

3.6.1 Financial assets

The Company recognises loss allowances for Expected Credit Losses (ECLs) in respect of financial assets measured at amortised cost.

The Company measures loss allowances at an amount equal to lifetime ECLs, except for the following, which are measured at 12-month ECLs:

**RAFI SECURITIES (PRIVATE) LIMITED
NOTES TO THE ACCOUNTS**

- debt securities that are determined to have low credit risk at the reporting date; and
- other debt securities and bank balance for which credit risk (i.e. the risk of default occurring over the expected life of the financial instrument) has not increased significantly since initial recognition.

Loss allowances for trade receivables are always measured at an amount equal to lifetime ECLs.

When determining whether the credit risk of a financial asset has increased significantly since initial recognition and when estimating ECLs, the Company considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and qualitative information and analysis, based on the Company's historical experience and informed credit assessment and including forward-looking information.

The Company assumes that the credit risk on a financial assets has increased significantly if it is more than past due for a reasonable period of time. Lifetime ECLs are the ECLs that result from all possible default events over the expected life of a financial instrument. 12-month ECLs are the portion of ECLs that result from default events that are possible within the 12 months after the reporting date (or a shorter period if the expected life of the instrument is less than 12 months). The maximum period considered when estimating ECLs is the maximum contractual period over which the Company is exposed to credit risk.

Loss allowances for financial assets measured at amortised cost are deducted from the gross carrying amount of the assets.

The gross carrying amount of a financial asset is written off when the Company has no reasonable expectations of recovering of a financial asset in its entirety or a portion thereof. The Company individually makes an assessment with respect to the timing and amount of write-off based on whether there is a reasonable expectation of recovery. The Company expects no significant recovery from the amount written off. However, financial assets that are written off could still be subject to enforcement activities in order to comply with the Company's procedures for recovery of amounts due.

3.6.2 Impairment of non-financial assets

The carrying amount of the Company's non-financial assets are reviewed at each reporting date to determine whether there is any objective evidence that an assets or group of assets may be impaired. If any such evidence exists, the asset's or group of assets' recoverable amount is estimated. An impairment loss is recognized whenever the carrying amount of an asset exceeds its recoverable amount. Recoverable amount is the higher of value in use and fair value less cost to sell. Impairment losses are recognized to the statement of profit or loss.

3.7 Derecognition

3.7.1 Financial assets

The Company derecognises financial assets only when the contractual rights to cash flows from the financial assets expire or when it transfer the financial assets and substantially all the associated risks and reward of ownership to another entity. On derecognition of financial assets measured at amortized cost, the difference between the assets carrying value and the sum of the consideration received and receivable recognised in statement of profit or loss. In addition, on derecognition of an investment in a debt instrument classified as at FVTOCI, the cumulative gain or loss previously accumulated in the investments revaluation reserve reclassified to statement of profit or loss. In contrast, on derecognition of an investment in equity instrument which the Company has elected on initial recognition to measure at FVTOCI, the cumulative gain or loss previously accumulated in the investments revaluation reserve is not reclassified to statement of profit or loss, but is transferred to statement of changes in equity.

RAFI SECURITIES (PRIVATE) LIMITED
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3.7.2 Financial liabilities

The Company derecognises financial liabilities only when its obligations under the financial liabilities are discharged, cancelled or expired. The difference between the carrying amount of the financial liabilities derecognised and the consideration paid and payable, including any non-cash assets transferred or liabilities assumed, is recognised in statement of profit or loss.

3.8 Investments

Investment in shares of listed companies are classified as "At Fair Value - Through Profit or Loss" and is initially measured at cost and subsequently is measured at fair value determined using the market value at each reporting date. Dividends are recognized as income in the statement of profit or loss unless the dividend clearly represents a recovery of part of the cost of the investment. Net gains and losses are recognized in statement profit or loss.

3.9 Settlement date accounting

All purchases and sales of securities that require delivery within the time frame established by regulation or market convention such as 'T+2' purchases and sales are recognized at the settlement date. Trade date is the date on which the Company commits to purchase or sale an asset.

3.10 Off-setting of financial assets and financial liabilities

Financial assets and liabilities are offset and the net amount is reported in the financial statements if, and only if, there is a legally enforceable right to offset the recognized amounts and there is an intention either to settle on a net basis or to realize the assets and settle the liabilities simultaneously.

3.11 Trade debts and other receivables

Trade debts and other receivables are recognized at fair value and subsequently measured at amortized cost. A provision for impairment in trade debts and other receivables is made when there is objective evidence that the Company will not be able to collect all amounts due according to original terms of receivables. Trade debts and other receivables considered irrecoverable are written off. Actual credit loss experience over past years is used to base the calculation of expected credit loss (ECL) Trade Receivables in respect of securities sold on behalf of client are recorded at settlement date of transaction.

3.12 Fiduciary assets

Assets held in trust or in a fiduciary capacity by the company are not treated as assets of the Company and accordingly are not included in these financial statements.

3.13 Cash and cash equivalents

Cash and cash equivalents in the statement of cash flows includes cash in hand, balance with banks, other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts / short term borrowings. Bank overdrafts are shown within borrowings in current liabilities on the balance sheet.

3.14 Share capital

Ordinary shares are classified as equity and recognized at their face value. Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction, net of tax, from the proceeds.

3.15 Proposed dividend and transfer between reserves

Dividends declared and transfers between reserves, except appropriations which are required by law, made subsequent to the reporting date are considered as non-adjusting events and are recognized in the financial statements in the period in which such dividends and transfers are approved.

RAFI SECURITIES (PRIVATE) LIMITED
NOTES TO THE ACCOUNTS

3.20 Revenue recognition

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Company and the amount of revenue can be measured reliably. Revenue is measured at the fair value of the consideration received or receivable, net of any direct expenses. Revenue is recognized on the following basis:

- Brokerage, consultancy, advisory fee and commission etc. are recognized as and when such services are provided.
- Income from bank deposits, reverse repo and margin deposits is recognized at effective yield on time proportion basis.
- Dividend income is recorded when the right to receive the dividend is established.
- Gains / (losses) arising on sale of investments are included in the profit and loss account in the period in which they arise.
- Unrealized capital gains / (losses) arising from mark to market of investments classified as 'financial assets at fair value through profit or loss - held for trading' are included in profit and loss account for the period in which they arise.
- Rental income from investment properties is recognized on accrual basis.
- Other/miscellaneous income is recognized on receipt basis.
- Income on financial assets (including margin financing) is recognised on time proportionate basis taking into account effective / agreed rate of the instrument.
- Unrealised gains / (losses) arising from mark to market of investments classified as 'available for sale' are taken directly to other comprehensive income.
- Gains / (losses) arising on revaluation of derivatives to fair value are taken to profit and loss account under other income / other expenses.

3.21 Operating and administrative expenses

These expenses are recognized in statement of profit or loss upon utilization of the services or as incurred except for specifically stated in the financial statements.

3.22 Mark-up bearing borrowings and borrowing costs

Mark-up bearing borrowings are recognized initially at fair value, less attributable transaction costs. Subsequent to initial recognition, mark-up bearing borrowings are stated at amortized cost with any difference between cost and redemption value being recognised in the statement of profit or loss over the period of the borrowings on an effective interest basis.

Borrowing costs are recognised as an expense in the period in which these are incurred, except to the extent that they are directly attributable to the acquisition or construction of a qualifying asset (i.e. an asset that necessarily takes a substantial period of time to get ready for its intended use or sale) in which case these are capitalised as part of cost of that asset.

3.23 Earnings per share

The Company presents basic and diluted earnings per share data for its ordinary shares. Basic earnings per share is calculated by dividing the profit or loss for the year attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the year. Diluted earnings per share is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares, if any.

RAFI SECURITIES (PRIVATE) LIMITED
NOTES TO THE ACCOUNTS

3.16 Trade and other payables

Trade and other payables are recognized initially at fair value plus directly attributable cost, if any, and subsequently measured at amortized cost using the effective interest method. Trade payables in respect of securities purchased are recorded at settlement date of transaction.

These are classified as current liabilities if payment is due within one year or less (or in the normal operating cycle of the business if longer). If not, they are presented as non-current liabilities.

3.17 Taxation

Income tax expense comprises current and deferred tax. Income tax expense is recognised in the statement of profit or loss, except to the extent that it relates to items recognised directly in equity or in statement of comprehensive income, in which case it is recognised in equity or in statement of comprehensive income respectively.

i) Current

The current income tax charge is based on the taxable income for the year calculated on the basis of the tax laws enacted or substantively enacted at the balance sheet date, and any adjustment to tax payable in respect of previous years.

ii) Deferred

Deferred tax is provided using the balance sheet liability method, providing for temporary differences between the carrying amount of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realization or settlement of the carrying amount of assets and liabilities, using the enacted or substantively enacted rates that are expected to apply to the period when the differences reverse based on tax rates that have been enacted at the reporting date.

Deferred tax liabilities are recognized for all taxable temporary differences. A deferred tax asset is recognized for all deductible differences, carry forward of unused tax credits and unused tax losses to the extent that it is probable that future taxable profits will be available against which the asset can be utilized. Deferred tax asset is reduced to the extent that it is no longer probable that the related tax benefits will be realized.

3.18 Provisions

Provisions are recognized when the Company has a present legal or constructive obligation as a result of past events and it is probable that an outflow of resources will be required to settle the obligation, and a reliable estimate of the amount can be made of the amount of obligation. Provisions are reviewed at each balance sheet date and adjusted to reflect current best estimate.

3.19 Foreign currency transactions and translation

Monetary assets and liabilities in foreign currencies are translated into Pakistan Rupees at the rates of exchange prevailing at the balance sheet date. Transactions in foreign currencies are translated into functional currency using the rates of exchange prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognized in the profit and loss account.

RAFI SECURITIES (PRIVATE) LIMITED
NOTES TO THE ACCOUNTS

4 PROPERTY AND EQUIPMENT

	Furniture & fixtures (Rupees)	Office equipments (Rupees)	Motor vehicles (Rupees)	Total (Rupees)
<u>Net carrying value basis</u>				
<u>Year ended June 30, 2020</u>				
Opening net book value (NBV)	100,874	439,131	113,348	653,353
Additions (at cost)	-	-	-	-
Disposals (at NBV)	-	-	-	-
Depreciation charge	(15,131)	(65,870)	(17,002)	(98,003)
Closing net book value (NBV)	<u>85,743</u>	<u>373,261</u>	<u>96,346</u>	<u>555,350</u>

<u>Gross carrying value basis</u>				
<u>As at June 30, 2020</u>				
Cost	291,426	2,123,542	2,028,627	4,443,595
Accumulated depreciation	(205,683)	(1,750,281)	(1,932,281)	(3,888,245)
Net book value (NBV)	<u>85,743</u>	<u>373,261</u>	<u>96,346</u>	<u>555,350</u>

<u>Net carrying value basis</u>				
<u>Year ended June 30, 2019</u>				
Opening net book value (NBV)	27,675	516,625	133,351	677,651
Additions (at cost)	91,000	-	-	91,000
Disposals (at NBV)	-	-	-	-
Depreciation charge	(17,801)	(77,494)	(20,003)	(115,298)
Closing net book value (NBV)	<u>100,874</u>	<u>439,131</u>	<u>113,348</u>	<u>653,353</u>

<u>Gross carrying value basis</u>				
<u>As at June 30, 2019</u>				
Cost	291,426	2,123,542	2,028,627	4,443,595
Accumulated depreciation	(190,552)	(1,684,411)	(1,915,279)	(3,790,242)
Net book value (NBV)	<u>100,874</u>	<u>439,131</u>	<u>113,348</u>	<u>653,353</u>

Depreciation rate (% per annum) 15 15 15

RAFI SECURITIES (PRIVATE) LIMITED
NOTES TO THE ACCOUNTS

Notes	Rupees 2020	Rupees 2019
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5 INTANGIBLE ASSETS

Trading Right Entitlement Certificate - Pakistan Stock Exchange Limited	5.1	2,500,000	2,500,000
Membership card - Pakistan Mercantile Exchange Limited		250,000	250,000
Computer software	5.2	89,359	105,128
		<u>2,839,359</u>	<u>2,855,128</u>

5.1 This represents Trading Right Entitlement Certificate (TREC) received from Pakistan Stock Exchange Limited (PSX) in accordance with the requirements of the Stock Exchanges (Corporatization, Demutualization and Integration) Act, 2012. TREC has been recognized at cost less accumulated impairment losses.

5.2 Computer software

Acquisition cost	790,000	790,000
Accumulated balance of amortization	(684,872)	(666,320)
	<u>105,128</u>	<u>123,680</u>
Amortization for the year	(15,769)	(18,552)
Net Carrying value	<u>89,359</u>	<u>105,128</u>

6 LONG TERM INVESTMENT

At fair value through other comprehensive income

Investment in shares of Pakistan Stock Exchange Limited	6.1	14,055,522	21,353,582
Shares transferred to short term investment	6.2	(14,055,522)	-
		-	21,353,582
Loss on remeasurement of investment at fair value		-	(7,298,060)
		<u>-</u>	<u>14,055,522</u>

6.1 This represents the investment in ordinary shares of Pakistan Stock Exchange Limited (PSX) received by the Company in pursuance of the promulgation of Stock Exchanges (Corporatization, Demutualization and Integration) Act, 2012.

6.2 On August 2019, 1,081,194 ordinary shares of Pakistan Stock Exchange Limited (PSX) previously marked as frozen by the Central Depository Company of Pakistan Limited (CDC) were un-frozen and re-classified as 'available' in its Account Balance Report. Since, as of June 30, 2020, the Company intended to dispose of the investment in due course of time, it was re-classified as a short term investment.

7 LONG-TERM ADVANCES AND DEPOSITS

Pakistan Stock Exchange Limited	-	200,000
National Clearing Company of Pakistan Limited	1,400,000	1,200,000
Central Depository Company Limited	100,000	100,000
Pakistan Mercantile Exchange Limited	750,000	750,000
Advance against office of Pakistan Mercantile Exchange Limited	2,500,000	2,500,000
	<u>4,750,000</u>	<u>4,750,000</u>

RAFI SECURITIES (PRIVATE) LIMITED
NOTES TO THE ACCOUNTS

Notes	Rupees 2020	Rupees 2019
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8 TRADE RECEIVABLES

Considered good		149,029,379	167,514,125
Considered doubtful		-	-
		<u>149,029,379</u>	<u>167,514,125</u>
Allowance for expected credit loss	8.1	<u>(18,981,332)</u>	<u>(18,981,332)</u>
		<u>130,048,047</u>	<u>148,532,793</u>

8.1 Allowance for expected credit loss

Opening balance		18,981,332	-
Allowance for expected credit loss		-	18,981,332
Closing balance	8.1.1	<u>18,981,332</u>	<u>18,981,332</u>

8.1.1 The Company assessed on a forward looking basis, the expected credit losses associated with trade receivables and measured loss allowance for trade receivables at an amount equal to life time expected credit losses or unsecured value which ever is higher.

8.1.2 Aging analysis

Upto 90 days	76,583,966	68,685,234
More than 90 but upto 180 days	13,250,918	26,313,123
More than 180 but upto 360 days	10,294,498	29,764,011
More than 360 days	48,899,997	42,751,757
	<u>149,029,379</u>	<u>167,514,125</u>

8.1.3 Due from related parties which are not impaired and their maximum amount outstanding at any time during the year calculated with reference to month end balances are as follows:

Name of related party	Amount due		Maximum amount outstanding at any time during the year	
	2020	2019	2020	2019
	-----Rupees-----			
Naeem Rafi	185,663	-	838,630	-
Muhammad Saleem Mansoor	1,000	-	-	-
	<u>186,663</u>	<u>-</u>	<u>838,630</u>	<u>-</u>

8.1.4 Aging analysis - related party

Name of related party	1 - 60 days	61 - 90 days	91 - 360 days	More than 360	Total gross
		-----Rupees-----			
Naeem Rafi	185,663	-	-	-	185,663
Muhamamd Saleem Mansoor	-	-	1,000	-	1,000
	<u>185,663</u>	<u>-</u>	<u>1,000</u>	<u>-</u>	<u>186,663</u>

RAFI SECURITIES (PRIVATE) LIMITED
NOTES TO THE ACCOUNTS

- 8.2 Total value of securities pertaining to clients held in the Central Depository Company
8.3 Value of pledge securities of clients with National Clearing Company of Pakistan Limited
8.4 Value of pledge securities of clients with Financial institutions
8.5 *The securities are valued using market rate at the year end*

Notes	Rupees 2020	Rupees 2019
	946,790,724	798,164,415
	54,208,774	22,223,644
	-	2,383,285

9 ADVANCES, DEPOSITS, PRE-PAYMENTS & OTHER RECEIVABLES

- Security deposits
Loan to staff
Exposure deposit
Advance payment of tax

	41,740	41,740
	1,544,939	1,499,439
	2,253,676	6,464,123
	35,663,565	45,166,726
	39,503,920	53,172,028

- 9.1 This represents deposit with National Clearing Company of Pakistan Limited against the exposure margin in respect of trade in future and ready market.

10 SHORT TERM INVESTMENT

Investments at fair values through profit & loss

Listed equity securities

Unrealised gain / (loss) on remeasurement of investment at fair value

Market value

	82,025,130	156,201,381
	25,511,756	(41,378,289)
	107,536,886	114,823,092

Investments at fair values through other comprehensive income

Shares of Pakistan Stock Exchange Limited

Unrealised loss on remeasurement of investment

Market value

	14,055,522	-
	(3,351,701)	-
	10,703,821	-

10.1 Investments at fair values through profit & loss

2020		2019			
Number of shares		Symbol	Name of Investee	2020	2019
				Market value in Rupees	
9,500	24,500	AGP	AGP LIMITED	1,042,530	1,678,985
56,586	56,586	AICL	ADAMJEE INSURANCE CO LIMITED	1,873,562	1,983,339
30,000	30,000	ASC	AL SHAHEER CORPORATION LIMITED	343,200	378,000
35,000	11,024	ATRL	ATTOCK REFINERY LIMITED	3,126,200	851,824
10,000	-	BAPL	BAWANY AIR PRODUCTS LIMITED	231,600	-
10,000	10,000	BCL	BOLAN CASTINGS LIMITED	482,300	373,000
150,000	150,000	BOP	BANK OF PUNJAB	1,260,000	1,372,500
82,115	129,196	CHCC	CHERAT CEMENT CO LIMITED	7,157,965	3,999,908
150,000	50,000	DCL	DEWAN CEMENT LIMITED	1,167,000	390,500
58,000	58,000	DFML	DEWAN FAROOQUE MOTORS LIMITED	301,600	393,820
32,000	41,000	DGKC	D.G.KHAN CEMENT CO LIMITED	2,730,560	2,318,140
17	17	DLL	DAWOOD LAWRENCEPUR LIMITED	2,701	3,288
263,048	266,048	EFERT	ENGRO FERTILIZER LIMITED	15,856,533	17,019,091
4,496	4,496	ENGRO	ENGRO CORPORATION	1,316,968	1,194,138
42,000	99,000	EPQL	ENGRO POWERGEN QADIRPUR LIMITED	849,240	2,026,530
75,000	275,000	FCCL	FAUJI CEMENT CO LIMITED	1,266,000	4,325,750
5,896	5,796	FEROZ	FEROZSONS LABORATORIES LIMITED	1,771,335	648,109
10,000	10,000	FFBL	FAUJI FERTILIZER BIN QASIM LIMITED	159,600	182,300
1,023,658	1,220,663			40,938,894	39,139,222

**RAFI SECURITIES (PRIVATE) LIMITED
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2020	2019	Symbol	Name of Investee	2020	2019
Number of shares				Market value in Rupees	
150,197	104,197	FFC	FAUJI FERTILIZER CO LIMITED	16,520,168	9,085,978
10,000	22,500	FFL	FAUJI FOODS LIMITED	94,500	296,775
30,000	30,000	FHAM	HABIB MODARABA	298,500	282,300
-	2,000	GHGL	GHANI GLASS LIMITED	-	87,900
-	500	GHNI	GHANDARA INDUSTRIES LIMITED	-	43,685
20,296	39,796	GLAXO	GLAXOSMITHKLINE PAKISTAN	3,533,128	3,793,753
20,397	20,397	GSKCH	GLAXOSMITHKLINE CONSUMER	5,541,457	3,936,621
800	10,000	GTYR	GENERAL TYRE & RUBBER CO	47,600	515,100
120,000	14,000	HASCOL	HASCOL PETROLEUM LIMITED	1,632,000	960,680
-	1,000	HTL	HI-TECH LUBRICANTS LIMITED	-	27,660
23,000	60,000	ISL	INTERNATIONAL STEEL LIMITED	1,187,950	2,382,600
40,450	40,450	KAPCO	KOT ADDU POWER COMPANY	815,068	1,471,571
120,000	20,000	KEL	K-ELECTRIC LIMITED	361,200	87,800
5,000	3,600	KOHC	KOHAT CEMENT CO LIMITED	687,250	294,168
-	125,000	KOSM	KOHINOOR SPINNING MILLS LIMITED	-	147,500
3,100	2,000	KSBP	K.S.B PUMPS COMPANY LIMITED	446,431	202,000
2,500	-	LEUL	LEATHER-UP LIMITED	27,525	-
20,000	20,000	LOTCEM	LOTTE CHEMICAL LIMITED	199,000	305,000
23,000	21,000	MCB	MCB BANK LIMITED	3,727,610	3,663,450
3,000	-	MFL	MATCO FOOD LIMITED	57,180	-
39,364	55,062	MLCF	MAPLE LEAF CEMENT FACTORY LIMITED	1,022,677	1,315,431
7,500	-	MTIL	MIAN TEXTILE INDUSTRIES LIMITED	52,800	-
3,403	3,025	MTL	MILLAT TRACTORS LIMITED	2,403,062	2,608,700
-	2,000	MUGHAL	MUGHAL IRON & STEEL INDUSTRIES	-	50,320
11,000	-	NRL	NATIONAL REFINERY LIMITED	1,180,080	-
-	10,000	NETSOL	NETSOL TECHNOLOGIES LIMITED	-	658,900
10,000	10,000	NPL	NISHAT POWER LIMITED	226,500	275,400
12,000	53,000	OGDC	OIL & GAS DEVELOPMENT COMPANY LIMITED	1,308,000	6,968,970
2,190,000	2,290,000	PACE	PACE (PAKISTAN) LIMITED	4,620,900	3,389,200
60,000	55,000	PAEL	PAK ELEKTRON LIMITED	1,375,800	1,101,100
600,000	600,000	PIAA	PAKISTAN INTERNATIONAL AIRLINES CORPORATIO	2,562,000	2,706,000
61,224	61,224	PIBTL	PAKISTAN INT BULK TERMINAL LIMITED	538,771	516,731
7,200	7,200	POL	PAKISTAN OIL FIELDS LIMITED	2,524,536	2,922,408
10,000	-	POWER	POWER CEMENT LIMITED	62,000	-
20,000	57,500	PPL	PAKISTAN PETROLEUM LIMITED	1,735,600	8,304,725
1,500	1,500	PRL	PAKISTAN REFINERY LIMITED	17,115	24,240
1,500	-	PRLRI	PAKISTAN REFINERY LIMITED ®	255	-
18,800	-	PSMC	PAK SUZUKI MOTOR COMPANY LIMITED	3,042,404	-
2,000	-	PSO	PAKISTAN STATE OIL COMPANY LIMITED	316,320	-
1,759	1,759	PSX	PAKISTAN STOCK EXCHANGE LIMITED	17,414	22,867
135,000	-	PTC	P.T.C.L. "A"	1,198,800	-
80,100	80,100	QUICE	QUICE FOOD INDUSTRIES LIMITED	380,475	217,071
3,000	28,999	SEARL	THE SEARLE COMPANY LIMITED	597,690	4,250,093
9,843	32,343	SHEL	SHEL (PAKISTAN) LIMITED	1,797,135	5,901,304
19,000	56,000	SNGP	SUI NORTHERN GAS PIPELINES	1,037,400	3,891,440
22	18	SRVI	SERVICES INDUSTRIES LIMITED	17,946	8,880
5,000	5,000	STCL	SHABBIR TILES & CERAMICS LIMITED	39,900	51,450
250,000	164,500	TRPOL	TRI-STAR POLYESTER LIMITED	1,752,500	1,513,400
2,500	-	WAVES	WAVES SINGER PAKISTAN	53,050	-
278,500	250,000	WTL	WORLD CALL TELECOM LIMITED	242,295	175,000
40,000	35,000	NCL	NISHAT (CHUNIAN) LIMITED	1,298,000	1,225,700
5,495,613	5,618,333			107,536,886	114,823,092

10.2 Investments at fair values through other comprehensive income

2020	2019	Symbol	Name of Investee	2020	2019
Number of shares				Market value in Rupees	
1,081,194	-	PSX	PAKISTAN STOCK EXCHANGE LIMITED	10,703,821	-
1,081,194	-			10,703,821	-

RAFI SECURITIES (PRIVATE) LIMITED
NOTES TO THE ACCOUNTS

Notes	Rupees 2020	Rupees 2019
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- 10.3 Shares having market value of Rs.108,764,152 /- (2019: 106,227,391 /-) are pledged as security with commercial banks, PSX and NCCPL for the purpose of borrowings, base minimum capital and exposure requirements.

11 BANK BALANCES

Cash at bank

- in savings accounts

- in current accounts

11.1	11,843,622	10,030,963
	271,928	530,806
11.2	<u>12,115,549</u>	<u>10,561,768</u>

- 11.1 The return on these balances is 6% to 13% (2019: 8% to 9.5%) per annum on daily product basis.

11.2 Bank balance pertains to:

Brokerage house

Clients

276,977	193,251
11,838,572	10,368,517
<u>12,115,549</u>	<u>10,561,768</u>

12 ISSUED, SUBSCRIBED AND PAID UP CAPITAL

Number of shares

2020	2019
8,000,000	8,000,000
2,000,000	2,000,000
<u>10,000,000</u>	<u>10,000,000</u>

Ordinary shares of Rs. 10 each fully paid in cash

Ordinary shares of Rs. 10 each issued for

consideration other than cash.

80,000,000	80,000,000
20,000,000	20,000,000
<u>100,000,000</u>	<u>100,000,000</u>

- 12.1 The shareholders are entitled to receive all distributions to them including dividend and other entitlements in the form of bonus and right shares as and when declared by the Company. All shares carry "one vote" per share without restriction.

- 12.2 Shares issued in consideration other than cash was for the purpose of transfer of membership of Pakistan Stock Exchange Limited along with offices and sale points (booths).

13 SHORT TERM BORROWINGS - secured

Short term running finance

Short term borrowing under Murabaha arrangement

Short term borrowing under Ijarah arrangement

13.1	25,147,628	54,880,576
13.2	95,695,128	62,829,440
13.3	-	29,710,153
	<u>120,842,756</u>	<u>147,420,169</u>

- 13.1 The Company has obtained short term running finance facilities from commercial banks, to meet exposure and working capital requirements, amounting to Rs 100 million (2019: 100 Million). These facilities are secured by way of pledge of marketable securities as per financiers approved list of shares and personal guarantees of Chief Executive together with mortgage over personal properties of the Chief Executive. These facilities carry mark up ranging from 3 months KIBOR plus 2.5 % (2019 : 3 months KIBOR plus 2.5 % to 2.75 %) payable quarterly.

- 13.2 This represents the outstanding balance availed from shares Murabaha Financing facility amounting to Rs 110 million (2019 : Rs 110 million) from Islamic banks. This facility is secured by way of equitable mortgage on office building and Plot of land, pledge of regularly traded shariah compliant shares of listed companies in CDC account of the company and personal guarantees of directors of the company. This facility carries markup @ of 3 months of KIBOR plus 2 to 2.25 % (2019: 3 months KIBOR plus 2 %) payable quarterly.

- 13.3 This represents the outstanding balance availed from Shirkat ul Melk Cum Ijarah amounting to Rs 32.186 million (2019 : Rs 32.186 million) from Islamic banks. This facility is secured by way of equitable mortgage on office, pledge of regularly traded shariah compliant shares of listed companies in CDC account of the company and personal guarantees of directors of the company. This facility carries markup @ of 3 months of KIBOR plus 2 % (2019: 3 months KIBOR plus 2 %) payable quarterly. There is no outstanding balance against this facility and the company has paid all the dues during the year.

RAFI SECURITIES (PRIVATE) LIMITED
NOTES TO THE ACCOUNTS

Notes	Rupees 2020	Rupees 2019
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14 ACCRUED EXPENSES AND OTHER LIABILITIES

Accrued expenses	107,311	9,105
Markup payable	463,810	2,027,406
SST payable	376,306	-
Other liabilities	2,475,323	2,190,584
	3,422,750	4,227,095

15 CONTINGENCIES AND COMMITMENTS

Contingencies

In the year 2008, Soneri Bank Limited (SBL) imposed certain excess charges to the Company without any agreement or intimation to the Company. Moreover, SBL did not give credit to the Company on account of certain genuine receipts. As a result, the Company filed a suit against SBL in the Banking Court vide suit no. 1163 of 2009 for recovery of Rs. 19,445,368. SBL also filed a suit in the Banking Court against the Company for recovery of Rs. 35,817,464 (i.e. principal balance of credit facility availed by the Company along with cost of funds). In the year 2019, the Banking Court issued an order in favour of the Company regarding the aforementioned disputed case. SBL filed an appeal before Honourable High Court of Sindh under section 22 of Financial Institutions' (Recovery of Finances) Ordinance, 2001 and the proceedings thereof are pending till date. Based on the opinion of the legal advisor, the management of the Company is confident that the eventual outcome of the matter will be decided in favour of the Company, therefore, no provision has been made in this regard.

Commitments

Guarantee given by Dubai Islamic Bank Limited to Pakistan Stock Exchange Limited on behalf of the Company.

10,000,000	20,000,000
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16 OPERATING REVENUE

Brokerage commission including sales tax on services	29,025,216	15,915,479
Less: Sales tax on services	(3,282,754)	(1,766,303)
Net brokerage commission excluding sales tax on services	25,251,938	13,846,467
Dividend income	5,403,956	6,656,570
	30,655,894	20,503,037

16.1 Brokerage Income - net of sales tax

Equity brokerage

- Institutional customers	596,598	-
- Retail clients	24,655,340	13,846,467
	25,251,938	13,846,467

17 ADMINISTRATIVE AND OPERATING EXPENSES

Directors' remuneration	3,335,000	3,335,000
Staff salaries & other benefits	15,659,493	10,979,987
Rent, rate and taxes	1,382,394	2,002,545
Service & transaction charges	3,650,027	1,570,498
Repair and maintenance	279,049	274,500
Utilities	752,465	766,646
Telephone and communication	1,006,844	540,876
Travelling & conveyance	-	37,546
Printing and stationery	215,266	216,742
Computer & software expenses	829,572	975,340
Fees and subscription	14,400	42,075
Postage & courier	67,473	98,827
Entertainment	309,604	666,074
Auditors' remuneration	125,000	180,000
Donation	-	35,000
Allowance for expected credit loss	-	18,981,332
Legal & professional	428,569	327,190
Depreciation	98,003	115,298
Amortisation on software	15,769	18,552
Other expenses	229,838	1,387,508
	28,398,766	42,551,536

RAFI SECURITIES (PRIVATE) LIMITED
NOTES TO THE ACCOUNTS

17.1 Remuneration of Chief Executive and Director

	2020			2019		
	Chief Executive	Directors	Executive	Chief Executive	Directors	Executive
Managerial remuneration	1,200,000	1,020,000	-	1,200,000	1,020,000	-
Company's contribution to the Provident Fund	-	-	-	-	-	-
Fees	-	-	-	-	-	-
Bonus	-	25,000	-	-	25,000	-
Housing and utilities	600,000	510,000	-	600,000	510,000	-
	1,800,000	1,555,000	-	1,800,000	1,555,000	-
Number of persons (including those who worked part of the year)	1	2	-	1	2	-

17.2 Auditors' remuneration

Notes	Rupees 2020	Rupees 2019
Audit services		
Annual audit fee	100,000	125,000
Certifications	25,000	55,000
	125,000	180,000
Non-audit services		
Other services	-	-
	125,000	180,000

18 FINANCE COSTS

Bank charges		274,098	388,340
Markup on short term borrowings from banking companies	18.1	20,105,573	14,577,068
		20,379,671	14,965,408

18.1 This represents mark-up payable on short term borrowing (for details refer note 13).

19 OTHER INCOME

From financial assets			
Buy back service charges		-	92,000
IPO commission		-	2,806
		-	94,806
From non-financial assets			
Recoveries		3,650,027	1,218,445
Reversal of liability		-	26,995,336
		3,650,027	28,213,782
		3,650,027	28,308,588

RAFI SECURITIES (PRIVATE) LIMITED
NOTES TO THE ACCOUNTS

Notes	Rupees 2020	Rupees 2019
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20 TAXATION

Current

1,097,643	3,748,614
1,097,643	3,748,614

- 20.1 In the view of tax loss in current and previous year, provision for minimum tax was made in accordance with Section 113 of Income Tax Ordinance, 2001. Therefore, relationship between tax expense and accounting profit has not been presented for the current and previous year.
- 20.2 The income tax returns of the Company have been filed up to tax year 2019 under the Universal Self Assessment Scheme. This scheme provides that the return filed is deemed to be an assessment order. The returns may be selected for audit within five years. The Income Tax Commissioner may amend assessment if any objection is raised during audit.
- 20.3 The Deputy Commissioner Inland Revenue (DCIR), Regional Tax Office - Corporate, Karachi, passed orders all dated March 11, 2020 under section 161 / 205 of the Income Tax Ordinance, 2001, for the tax years 2014, 2015, 2016, 2017 and 2018, on account of non-deduction of withholding tax on various expenses and created an aggregate tax demand of Rs. 11,828,109/-, including default surcharge and penalty. The Company filed an appeal before the Commissioner (Appeals-III) against the aforementioned order and the proceedings thereof are pending till date.

21 LOSS PER SHARE - BASIC AND DILUTED

21.1 Basic loss per share

Loss after taxation

(12,155,846)	(63,388,953)
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Number of shares issued up to the end of the year

10,000,000	10,000,000
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(1.22)	(6.34)
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21.2 Diluted earnings per share

There is no dilutive effect on the basic earnings per share of the Company, since there are no convertible instruments in issue as at June 30, 2020 which would have any effect on the earnings per share if the option to convert is exercised.

22 CASH AND CASH EQUIVALENTS

Cash and cash equivalents at the end of the reporting year as shown in the cash flow statement are reconciled to the related items in the balance sheet as follows:

Short term running finance

(25,147,628)	(54,880,576)
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Cash & bank balances

12,115,549	10,561,768
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(13,032,079)	(44,318,808)
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RAFI SECURITIES (PRIVATE) LIMITED
NOTES TO THE ACCOUNTS

23 FINANCIAL INSTRUMENTS AND RELATED DISCLOSURES

23.1 Financial Instruments by category

23.1.1 Financial Assets

2020			
At fair value through profit or loss - held for trading	At fair value through other comprehensive income	At amortised cost	Total
Long term loans, advances & deposits	-	4,750,000	4,750,000
Short term investments	107,536,886	-	118,240,707
Trade debts - unsecured	-	130,048,047	130,048,047
Short term deposits & other receivables	-	39,503,920	39,503,920
Cash and bank balances	-	12,115,549.45	12,115,549
	107,536,886	186,417,516	304,658,222

2019			
At fair value through profit or loss - held for trading	At fair value through other comprehensive income	At amortised cost	Total
Long term investments	14,055,522	-	14,055,522
Long term loans, advances & deposits	-	4,750,000	4,750,000
Short term investments	114,823,092	-	114,823,092
Trade debts - unsecured	-	148,532,793	148,532,793
Short term deposits & other receivables	-	53,172,028	53,172,028
Cash and bank balances	-	10,561,768	10,561,768
	114,823,092	217,016,590	345,895,204

23.1.2 Financial Liabilities

2020		
Amortised cost	At fair value through profit or loss	Total
Short term borrowings - secured	120,842,756	-
Trade payables	11,907,068	-
Accrued expenses & other liabilities	3,422,750	-
	136,172,575	136,172,575

2019		
Amortised cost	At fair value through profit or loss	Total
Short term borrowings - secured	147,420,169	-
Trade payables	10,368,517	-
Accrued expenses & other liabilities	4,227,095	-
	162,015,781	162,015,781

RAFI SECURITIES (PRIVATE) LIMITED
NOTES TO THE ACCOUNTS

24 Financial Risk Management

The Board of Directors of the Company has overall responsibility for the establishment and oversight of the Company's risk management framework. The Company has exposure to the following risks from its use of financial instruments:

- Market Risk
- Liquidity Risk
- Credit Risk
- Operational Risk

24.1 Market risk

Market risk is the risk that the fair value or future cash flows of financial instruments will fluctuate due to changes in market variables such as interest rates, foreign exchange rates and equity prices.

(i) Interest rate risk

Interest rate risk is the risk that the value of the financial instrument will fluctuate due to changes in the market interest rates. The Company is exposed to such risk mainly in respect of short-term borrowings. Management of the Company estimates that 1% increase in the market interest rate, with all other factors remaining constant, would increase the Company's loss by Rs. 1,208,428/- and a 1% decrease would result in a decrease in the Company's loss by the same amount. However, in practice, the actual results may differ from the sensitivity analysis.

(ii) Foreign currency risk

Foreign currency risk is the risk that the fair value or future cash flows of a financial instruments will fluctuate because of changes in foreign exchange rates. The Company does not have any financial instruments in foreign currencies and hence is not exposed to such risk.

(iii) Equity price risk

Equity price risk is the risk of volatility in share price resulting from their dependence on market sentiments, speculative activities, supply and demand for shares and liquidity in the market. Management of the Company estimates that a 10% increase in the overall equity prices in the market with all other factors remaining constant would increase the Company's profit by Rs. 11,824,045/- and a 10% decrease would result in a decrease in the Company's profit by the same amount. However, in practice, the actual results may differ from the sensitivity analysis.

24.2 Liquidity risk

Liquidity risk is the risk that the Company will encounter difficulty in meeting its financial obligations associated with its financial liabilities that are settled by delivering cash or another financial assets. Liquidity risk arises because of the possibility that the Company could be required to pay its liabilities earlier than expected or difficulty in raising funds to meet commitments associated with financial liabilities as they fall due. Prudent liquidity risk management implies maintaining sufficient cash and marketable securities, the availability of funding to an adequate amount of committed credit facilities and the ability to close out market options due to the dynamic nature of the business. The Company's treasury aims at maintaining flexibility in funding by keeping committed credit lines available. The following are the contractual maturities of financial liabilities.

Carrying amount	2020				
	Contractual cash flows	Six month or less	Six to twelve months	One to two years	Two to five years
(Rupees)					
Financial liabilities					
Short term borrowings - secured	120,842,756	120,842,756	120,842,756	-	-
Trade payables	11,907,068	11,907,068	11,907,068	-	-
Accrued expenses & other liabilities	3,422,750	3,422,750	3,422,750	-	-
	136,172,575	136,172,575	136,172,575	-	-

RAFI SECURITIES (PRIVATE) LIMITED
NOTES TO THE ACCOUNTS

2019

Carrying amount	Contractual cash flows	2019			
		Six month or less	Six to twelve months	One to two years	Two to five years
(Rupees)					
Financial liabilities					
Short term borrowings - secured	147,420,169	147,420,169	147,420,169	-	
Trade payables	10,368,517	10,368,517	10,368,517	-	
Accrued expenses & other liabilities	4,227,095	4,227,095	4,227,095	-	-
	162,015,781	162,015,781	162,015,781	-	-

24.3 Credit risk

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss, without taking into account the fair value of any collateral. Credit risk arises from the inability of the issuers of the instruments, the relevant financial institutions or counter parties in case of placements or other arrangements to fulfill their obligations.

Exposure to credit risk

Credit risk of the Company arises principally from the trade debts, short term investments, loans and advances, deposits and other receivables. The carrying amount of financial assets represents the maximum credit exposure. To reduce the exposure to credit risk, the Company has developed its own risk management policies and guidelines whereby clients are provided trading limits according to their worth and proper margins are collected and maintained from the clients. The management continuously monitors the credit exposure towards the clients and makes provision against those balances considered doubtful of recovery.

The Company's policy is to enter into financial contracts in accordance with the internal risk management policies and investment and operational guidelines approved by the Board of Directors. In addition, credit risk is also minimised due to the fact that the Company invests only in high quality financial assets, majority of which have been rated by a reputable rating agency. All transactions are settled / paid for upon delivery. The Company does not expect to incur material credit losses on its financial assets. The maximum exposure to credit risk at the reporting date is follows:

	Rupees 2020	Rupees 2019
Long term investments	-	14,055,522
Long term loans, advances & deposits	4,750,000	4,750,000
Short term investments	118,240,707	114,823,092
Trade debts - unsecured	130,048,047	148,532,793
Short term deposits, advances & other receivables	39,503,920	53,172,028
Cash and bank balances	12,115,549	10,561,768
	304,658,222	345,895,204

Concentration of credit risk

Concentration of credit risk exists when changes in economic or industry factors similarly affect groups of counterparties whose aggregate exposure is significant in relation to the Company's total exposure. The Company's portfolio of financial instruments is broadly diversified and transactions are entered into with diverse credit-worthy counterparties thereby mitigating any significant concentrations of credit risk.

RAFI SECURITIES (PRIVATE) LIMITED
NOTES TO THE ACCOUNTS

Bank balances

The analysis below summarizes the credit quality of the Company's bank balance:

AAA
A1+
A1

	Rupees 2020	Rupees 2019
	-	16,767
	12,093,528	10,529,111
	22,021	15,891
	12,115,549	10,561,768

24.4 Operational risk

Operational risk is the risk of direct or indirect loss arising from a wide variety of causes associated with the processes, technology and infrastructure supporting the Company's operations either internally within the Company or externally at the Company's service providers, and from external factors other than credit, market and liquidity risks such as those arising from legal and regulatory requirements and generally accepted standards of investment management behaviour. Operational risks arise from all of the Company's

The Company's objective is to manage operational risk so as to balance limiting of financial losses and damage to its reputation with achieving its investment objective of generating returns for Investors.

The primary responsibility for the development and implementation of controls over operational risk rests with the board of directors. This responsibility encompasses the controls in the following areas.

- requirements for appropriate segregation of duties between various functions, roles and responsibility;
- requirements for the reconciliation and monitoring of transactions;
- compliance with regulatory and other legal requirements;
- documentation of controls and procedures;
- requirements for the periodic assessment of operational risks faced, and the adequacy of controls and procedures to address the risks identified;
- ethical and business standards;
- risk mitigation, including insurance where this is effective.

24.5 Fair value of financial instruments

The carrying values of all financial assets and liabilities reflected in these financial statements approximate to their fair value. The Company measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the

Level 1 : Fair value measurements using quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2 : Fair value measurements using inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3 : Fair value measurements using inputs for the asset or liability that are not based on observable market data (i.e. unobservable inputs).

RAFI SECURITIES (PRIVATE) LIMITED
NOTES TO THE ACCOUNTS

Fair value of the financial assets that are traded in active markets are based on quoted market prices or dealer prices quotations.

The table below analyses financial instruments measured at fair value at the end of the reporting period by the level in the fair value hierarchy into which the fair value measurement is categorised:

Financial assets

		2020			
		Level 1	Level 2	Level 3	Total
<i>At fair value through profit and loss</i>					
Listed securities					
	107,536,886	-	-	-	107,536,886
	107,536,886	-	-	-	107,536,886
<i>At fair value through other comprehensive income</i>					
Investment in shares of Pakistan Stock Exchange Limited					
	10,703,821	-	-	-	10,703,821
	10,703,821	-	-	-	10,703,821
		2019			
		Level 1	Level 2	Level 3	Total
<i>At fair value through profit and loss</i>					
Listed securities					
	114,823,092	-	-	-	114,823,092
	114,823,092	-	-	-	114,823,092
<i>At fair value through other comprehensive income</i>					
Investment in shares of Pakistan Stock Exchange Limited					
	14,055,522	-	-	-	14,055,522
	14,055,522	-	-	-	14,055,522

24.6 Capital management

The primary objective of the Company's capital management is to maintain healthy capital ratios, strong credit rating and optimal capital structure in order to ensure ample availability of finance for its existing operations, for maximizing shareholder's value, for tapping potential investment opportunities and to reduce cost of capital.

The Company manages its capital structure and makes adjustment to it, in light of changes in economic conditions. In order to maintain or adjust the capital structure, the Company may adjust the amount of dividends paid to shareholders or issue new shares.

The Company finances its operations through equity, borrowing and management of its working capital with a view to maintain an appropriate mix between various sources of finance to minimise risk.

RAFI SECURITIES (PRIVATE) LIMITED
NOTES TO THE ACCOUNTS

25 OPERATING SEGMENT

These financial statements have been prepared on the basis of a single reportable segment as the Company's asset allocation decisions are based on a single and integrated business strategy.

All non current assets of the Company as at June 30, 2020 are located in Pakistan.

26 RELATED PARTY TRANSACTIONS

Related parties comprise of group companies (the parent company, fellow subsidiaries and the subsidiaries). Key management personnel of the Company and directors and their close family members and major shareholders of the Company. Transaction with related parties are on arm's length basis. Remuneration and benefits to executives of the Company are in accordance with the terms of the employment.

Following are the related parties with whom the Company had entered into transactions or have arrangement/ agreement in place:

Name of related party	Nature of relationship	Percentage of shareholding in the Company
Naeem Rafi	Chief Executive Officer	96.719%
Saima Naeem	Director	3.280%
Muhammad Saleem Mansoor	Director	0.001%

Name of related party	Balances at the year end	2020	2019
		Rupees	Rupees
Naeem Rafi	Trade receivables	185,663	
	Trade payables		539,620
Saima Naeem	Trade payables	107,285	730,630
	Trade receivables	1,000	1,000

27 NUMBER OF EMPLOYEES

Total employees of the Company at the year end
Average employees of the Company during the year

2020	2019
27	26
26	28

28 PATTERN OF SHAREHOLDING

Name of shareholders	2020	2019	2020	2019
	Number of Shares		Percentage of Holding	
Naeem Rafi	9,671,900	9,671,800	96.719%	96.718%
Saima Naeem	328,000	328,000	3.280%	3.280%
Muhammad Saleem Mansoor	100	200	0.001%	0.002%
	10,000,000	10,000,000	100%	100%

RAFI SECURITIES (PRIVATE) LIMITED
NOTES TO THE ACCOUNTS

29 CAPITAL ADEQUACY LEVEL

June 30, 2020

Total Assets
Less: Total Liabilities
Less: Revaluation Reserves (Created upon revaluation of Fixed Assets)
Capital Adequacy Level

308,052,931
(136,172,575)
-

29.1 171,880,357

29.1 While determining the value of the total assets of the TREC Holder, notional value of the TRE certificate held by the company as at June 30, 2020, as determined by Pakistan Stock Exchange has been considered.

30 NET CAPITAL BALANCE

Net Capital Balance of the Company, as at June 30, 2020, in accordance with the Second Schedule of the Securities Brokers (Licensing and Operations) Regulations, 2016 and the guidebook issued by Securities and Exchange Commission of Pakistan is Rs. 90,816,460/-. The Statement of Net Capital Balance is enclosed as **Annexure A-I**.

31 LIQUID CAPITAL BALANCE

Liquid Capital Balance of the Company, as at June 30, 2020, in accordance with the Third Schedule of the Securities Brokers (Licensing and Operations) Regulations, 2016 is Rs.77,627,648/-. The Statement of Liquid Capital is enclosed as **Annexure A-II**.

32 AUTHORIZATION FOR ISSUE

These financial statements were approved by the Company's board of directors and authorised for issue on _____

06 OCT 2020

33 GENERAL

- 33.1 Figures have been re-arranged and re-classified wherever necessary, for the purpose of better presentation. No major reclassifications were made in these financial statements.
- 33.2 Figures have been rounded off to the nearest rupee.


Chief Executive


Director

RAFI SECURITIES (PRIVATE) LIMITED
Statement of Net Capital Balance
As at June 30, 2020

(Annexure I)

DESCRIPTION	VALUATION BASIS	Note	Sub Total (Rupees)	Total
<u>Current Assets</u>				
Bank balances and cash deposit	As per book value	2		12,115,548
Trade Receivables	Book Value	3	149,029,379	
	Less: Overdue for more than fourteen days		117,555,817	
			31,473,562	
	From clearing house		-	31,473,562
Investments in listed securities in the name of broker	Securities on the exposure list marked to market less 15% discount	4	98,916,722	
			14,837,508	84,079,214
Securities purchased for clients	Securities purchased for the client and held by the broker where the payment has not been received within fourteen days	5		99,320,711
Listed TFCs / Corporate Bonds of not less than BBB grade assigned by a credit rating company in Pakistan.	Marked to Market less 10% discount			-
FIBs	Marked to Market less 5% discount			-
Treasury Bill	At market value			-
Any other current asset specified by the Commission	As per the valuation basis determined by the Commission			-
TOTAL ASSETS				226,989,034
<u>Current Liabilities</u>				
Trade payables	Book Value		11,907,068	
	Less: Overdue for more than 30 days	6	5,949,204	5,957,864
Other liabilities	As classified under the generally accepted accounting principles	7		130,214,711
				136,172,575
NET CAPITAL BALANCE				90,816,460

The annexed notes 1 to 7 form an integral part of the statement.

RAFI SECURITIES (PRIVATE) LIMITED
Notes to the Statement of Net Capital Balance

1 STATEMENT OF COMPLIANCE

The statement of net capital balance of the Company ("the Statement") has been prepared in accordance with the requirements as contained in the Schedule II of the Securities Brokers (Licensing and Operations) Regulations, 2016 and the guidebook issued by Securities and Exchange Commission of Pakistan (SECP) vide its letter dated September 08, 2016.

The statement is prepared specifically to meet the above mentioned requirements and for submission to the Pakistan Stock Exchange, National Clearing Company of Pakistan Limited and the Securities and Exchange Commission of Pakistan. As a result, the statement may not be suitable for another purpose.

2 BANK BALANCES AND CASH DEPOSITS

(Rupees)

These are stated at book value.

Cash in hand

-

Bank balance pertaining to:

Brokerage house

Bank Islami Pakistan Limited
 MCB Bank Limited
 Dubai Islami Bank Limited

22,021
5,049
181,411
208,481

Clients

MCB Bank Limited
 Meezan Bank Limited
 Habib Bank Limited
 Bank Alfalah Limited
 Bank AL Habib Limited
 Dubai Islami Bank Limited

68,495
1,996,775
671,257
5,449,207
824,711
2,896,622
11,907,067

Deposits against exposure

Ready market
 Future market and loss
 MTS exposure margin

-
-
-
-

Total Cash and Bank Balances

12,115,548

3 TRADE RECEIVABLES

These are stated at book value and classified as balance generated within 14 days and outstanding for more than 14 days

RAFI SECURITIES (PRIVATE) LIMITED
Notes to the Statement of Net Capital Balance

4 INVESTMENT IN LISTED SECURITIES IN THE NAME OF BROKER

These includes tradeable listed securities at market value less discount at 15%

5 SECURITIES PURCHASED FOR CLIENTS

These amount represents to the lower of value of securities appearing in the clients respective sub account to the extent of overdue balance for more than 14 days or value of investments.

6 TRADE PAYABLES

These represents balance payable against trading of shares less trade payable balances overdue for more than 30 days which has been included in other liabilities.

7 OTHER LIABILITIES

These represents current liabilities, other than trade payable which are due within 30 days. Other liabilities are stated at book value.

The break up as per trial balance is as follows:

Short term borrowings - secured

Short term running finance	25,147,628
Short term borrowing under Murabaha arrangement	95,695,128
	120,842,756

Over due above 30 days	5,949,204
Accrued expenses	107,311
Markup payable	463,810
SST payable	376,306
Other liabilities	2,475,323
	9,371,954

130,214,711

RAFI SECURITIES (PRIVATE) LIMITED
Statement of Liquid Capital
As on June 30, 2020

(Annexure II)

S. No.	Head of Account	Value In Pak Rupees	Hair Cut / Adjustments	Net Adjusted Value
1.1	Property & Equipment			
1.2	Intangible Assets	555,350	(555,350)	-
1.3	Investment in Govt. Securities (150,000*99)	2,839,359	(2,839,359)	-
	Investment in Debt. Securities			
	If listed than:			
	i. 5% of the balance sheet value in the case of tenure upto 1 year.			
	ii. 7.5% of the balance sheet value, in the case of tenure from 1-3 years.			
	iii. 10% of the balance sheet value, in the case of tenure of more than 3 years.			
	If unlisted than:			
	i. 10% of the balance sheet value in the case of tenure upto 1 year.			
	ii. 12.5% of the balance sheet value, in the case of tenure from 1-3 years.			
	iii. 15% of the balance sheet value, in the case of tenure of more than 3 years.			
	Investment In Equity Securities			
	i. If listed 15% or VaR of each securities on the cutoff date as computed by the Securities Exchange for respective securities whichever is higher.	98,916,722	(16,974,645)	81,942,077
	ii. If unlisted, 100% of carrying value.	-	-	-
	iii. Subscription money against Investment in IPO/offer for Sale: Amount paid as subscription money provided that shares have not been allotted or are not included in the investments of securities broker.	-	-	-
	iv. 100% Haircut shall be applied to Value of Investment in any asset including shares of listed securities that are in Block, Freeze or Pledge status as on reporting date. (July 19, 2017) Provided that 100% haircut shall not be applied in case of investment in those securities which are Pledged in favor of Stock Exchange / Clearing House against Margin Financing requirements or pledged in favor of Banks against Short Term financing arrangements. In such cases, the haircut as provided in schedule III of the Regulations in respect of investment in securities shall be applicable (August 25, 2017)	-	-	-
1.5	Investment in subsidiaries			
	Investment In associated companies/undertaking			
	i. If listed 20% or VaR of each securities as computed by the Securities Exchange for respective securities whichever is higher.			
	ii. If unlisted, 100% of net value.			
1.6	Statutory or regulatory deposits/basic deposits with the exchanges, clearing house or central depository or any other entity.	4,750,000	(4,750,000)	-
1.7	Margin deposits with exchange and clearing house.			
1.8	Deposit with authorized intermediary against borrowed securities under SLB.			
1.9	Other deposits and prepayments			
1.10	Accrued interest, profit or mark-up on amounts placed with financial institutions or debt securities etc. (Nil)			
1.11	100% in respect of markup accrued on loans to directors, subsidiaries and other related parties			
1.12	Dividends receivables.			
1.13	Amounts receivable against Repo financing.			
1.14	Amount paid as purchaser under the REPO agreement. (Securities purchased under repo arrangement shall not be included in the investments.)			
1.15	I. Short Term Loan To Employees: Loans are Secured and Due for repayment within 12 months	-	-	-
	ii. Receivables other than trade receivables	1,586,679	(1,586,679)	-
	Receivables from clearing house or securities exchange(s)			
	100% value of claims other than those on account of entitlements against trading of securities in all markets including MtM gains.			
	claims on account of entitlements against trading of securities in all markets including MtM gains.	-	-	-
	Receivables from customers			
	i. In case receivables are against margin financing, the aggregate if (i) value of securities held in the blocked account after applying VAR based Haircut, (ii) cash deposited as collateral by the financee (iii) market value of any securities deposited as collateral after applying VaR based haircut.			
	I. Lower of net balance sheet value or value determined through adjustments.			
	ii. In case receivables are against margin trading, 5% of the net balance sheet value.			
	ii. Net amount after deducting haircut			
	iii. In case receivables are against securities borrowings under SLB, the amount paid to NCCPL as collateral upon entering into contract,			
	iii. Net amount after deducting haircut			
1.16	iv. In case of other trade receivables not more than 5 days overdue, 0% of the net balance sheet value.	11,681,809		11,681,809
1.17	iv. Balance sheet value			

	v. In case of other trade receivables are overdue, or 5 days or more, the aggregate of (i) the market value of securities purchased for customers and held in sub-accounts after applying VaR based haircuts, (ii) cash deposited as collateral by the respective customer and (iii) the market value of securities held as collateral after applying VaR based haircuts.	137,347,570	112,336,567	112,336,567
	v. Lower of net balance sheet value or value determined through adjustments			
	vi. 100% haircut in the case of amount receivable from related parties.	-		
1.18	Cash and Bank balances			
	i. Bank Balance-proprietary accounts	276,977	-	276,977
	ii. Bank balance-customer accounts	11,838,572		11,838,572
	iii. Cash in hand	-		-
	Total cash and bank balances	12,115,549		12,115,549
1	Total Assets	269,793,038		218,076,002
2. Liabilities				
	Trade Payables			
2.1	i. Payable to exchanges and clearing house	-		-
	ii. Payable against leveraged market products			
	iii. Payable to customers	11,907,068		11,907,068
	Current Liabilities			
	i. Statutory and regulatory dues			
	ii. Accruals and other payables	3,422,750		3,422,750
	iii. Short-term borrowings	120,842,756		120,842,756
	iv. Current portion of subordinated loans			
2.2	v. Current portion of long term liabilities			
	vi. Deferred Liabilities	-		-
	vii. Provision for bad debts			
	viii. Provision for taxation			
	ix. Other liabilities as per accounting principles and included in the financial statements	-		-
	Non-Current Liabilities			
	i. Long-Term financing			
	a. Long-Term financing obtained from financial institution: Long term portion of financing obtained from a financial institution including amount due against finance lease			
	b. Other long-term financing			
2.3	ii. Staff retirement benefits	-		-
	iii. Advance against shares for increase in capital of securities broker: 100% haircut may be allowed in respect of advance against shares if:			
	a. The existing authorized share capital allows the proposed enhanced share capital			
	b. Board of Directors of the company has approved the increase in capital			
	c. Relevant Regulatory approvals have been obtained			
	d. There is no unreasonable delay in issue of shares against advance and all regulatory requirements relating to the increase in paid up capital have been completed.			
	e. Auditor is satisfied that such advance is against the increase of capital.			
	iv. Other liabilities as per accounting principles and included in the financial statements			
	Subordinated Loans			
2.4	i. 100% of Subordinated loans which fulfill the conditions specified by SECP are allowed to be deducted: The Schedule III provides that 100% haircut will be allowed against subordinated Loans which fulfill the conditions specified by SECP. In this regard, following conditions are specified:			
	a. Loan agreement must be executed on stamp paper and must clearly reflect the amount to be repaid after 12 months of reporting period			
	b. No haircut will be allowed against short term portion which is repayable within next 12 months.			
	c. In case of early repayment of loan, adjustment shall be made to the Liquid Capital and revised Liquid Capital statement must be submitted to exchange.			
	ii. Subordinated loans which do not fulfill the conditions specified by SECP			
2	Total Liabilities	136,172,575		136,172,575
3. Ranking Liabilities Relating to :				
	Concentration in Margin Financing			
3.1	The amount calculated client-to-client basis by which any amount receivable from any of the financees exceed 10% of the aggregate of amounts receivable from total financees.	-	-	-
	Concentration in securities lending and borrowing			
	The amount by which the aggregate of:			
3.2	(i) Amount deposited by the borrower with NCCPL			
	(ii) Cash margins paid and			
	(iii) The market value of securities pledged as margins exceed the 110% of the market value of shares borrowed			
	Net underwriting Commitments			

3.3	(a) <u>In the case of right issue</u> : If the market value of securities is less than or equal to the subscription price; the aggregate of: (i) the 50% of Haircut multiplied by the underwriting commitments and (ii) the value by which the underwriting commitments exceeds the market price of the securities. In the case of rights issue where the market price of securities is greater than the subscription price, 5% of the Haircut multiplied by the net underwriting (b) <u>In any other case</u> : 12.5% of the net underwriting commitments			
3.4	<u>Negative equity of subsidiary</u> The amount by which the total assets of the subsidiary (excluding any amount due from the subsidiary) exceed the total liabilities of the subsidiary			
3.5	<u>Foreign exchange agreements and foreign currency positions</u> 5% of the net position in foreign currency. Net position in foreign currency means the difference of total assets denominated in foreign currency less total liabilities denominated in foreign currency			
3.6	<u>Amount Payable under REPO</u> Repo adjustment			
3.7	In the case of financier/purchaser the total amount receivable under Repo less the 110% of the market value of underlying securities. In the case of financee/seller the market value of underlying securities after applying haircut less the total amount received, less value of any securities deposited as collateral by the purchaser after applying haircut less any cash deposited by the purchaser.			
3.8	<u>Concentrated proprietary positions</u> If the market value of any security is between 25% and 51% of the total proprietary positions then 5% of the value of such security. If the market of a security exceeds 51% of the proprietary position, then 10% of the value of such security			
3.9	<u>Opening Positions in futures and options</u> i. In case of customer positions, the total margin requirements in respect of open positions less the amount of cash deposited by the customer and the value of securities held as collateral/pledged with securities after applying VaR haircuts ii. In case of proprietary positions, the total margin requirements in respect of open positions to the extent not already met	4,275,780	-	4,275,780
3.10	<u>Short sell positions</u> i. In case of customer positions, the market value of shares sold short in ready market on behalf of customers after increasing the same with the VaR based haircuts less the cash deposited by the customer as collateral and the value of securities held as collateral after applying VAR based Haircuts ii. In case of proprietary positions, the market value of shares sold short in ready market and not yet settled increased by the amount of VAR based haircut less the value of securities pledged as collateral after applying haircuts.	-	-	-
3	Total Ranking Liabilities	4,275,780	-	4,275,780
	Liquid Capital	129,344,684	-	77,627,648